



City of Blaine Anoka County, Minnesota

Blaine City Hall
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Legislation Details (With Text)

File #: EDA RES 21-19 **Version:** 1 **Name:** Loan Origination Contract Renewal
Type: EDA Resolution **Status:** Passed
File created: 12/6/2021 **In control:** EDA
On agenda: 12/6/2021 **Final action:** 12/6/2021
Title: Loan Origination Contract Renewal
Sponsors: Elizabeth Showalter
Indexes:
Code sections:
Attachments: 1. Center for Energy and Environment Proposal

Date	Ver.	Action By	Action	Result
12/6/2021	1	EDA	Adopted	Pass

Economic Development Authority - *Elizabeth Showalter, Community Development Specialist*

Title

Loan Origination Contract Renewal

Executive Summary

The EDA's contract with the Center for Energy and Environment is expiring at the end of the year and must be renewed.

Background

The Center for Energy and Environment (CEE) has served as the loan originator for the home improvement loan program since it was created in 1998. As the EDA's contract with CEE is expiring at the end of year, staff issued a Request for Proposals (RFP) for loan origination services. CEE was the only respondent to the RFP and staff recommends renewal of the contract. They have provided excellent service to borrowers and the EDA.

The contract outlines the fees charged to the EDA for the services provided. The current and new fees are shown in the following table:

	Current	Proposed
Origination	\$550	\$750
Down Payment Origination	N/A	\$850
Residential Advisor	\$225	\$250
Post Installation Inspection	\$100	\$125

The services provided by CEE are not able to be completed by city staff due to the volume and specialized nature of the work. CEE also administers other loan programs that Blaine residents are eligible for, giving prospective borrowers a greater range of lending options.

Strategic Plan Relationship

Not applicable.

Board/Commission Review

Not applicable.

Financial Impact

The costs are based on the number of loans originated and are paid out of the revolving loan fund which grows based on the interest charged on loans and earnings from the investment of program funds. The increase in administration costs can be met with the existing funds in the account and the income generated.

Public Outreach/Input

Not applicable.

Staff Recommendation

Approve the resolution authorizing the renewal of the loan origination contract.

Attachment List

Center for Energy and Environment Proposal

WHEREAS; Improving the quality of existing housing stock is a goal in the 2040 Comprehensive Plan; and

WHEREAS; The EDA has provided home improvement loans to promote housing maintenance and reinvestment in the housing stock; and

WHEREAS; The Center for Energy and Environment is an established organization with the capability to administer the Home Improvement Loan Program;

NOW THEREFORE, BE IT RESOLVED , that the Blaine Economic Development Authority hereby approves a three-year contract with the Center for Energy and Environment and the President and Executive Director are hereby authorized to execute the contract.

PASSED by the Blaine Economic Development Authority this 6th day of December, 2021.