

Growing Green Hearts, LLC. 75 Rice Creek Way | Fridley, MN 55432 www.growinggreenhearts.com

October 11th, 2017

VIA E-MAIL City of Blaine

Dear Rebecca Haug and City of Blaine,

Thank you for your business. I am looking forward to partnering with you in developing and implementing a strategic plan for the Blaine Wetland Sanctuary (BWS).

This letter and the accompanying invoice will describe the services and materials Growing Green Hearts, LLC will provide in connection with the development of the Blaine-Wetland Sanctuary project, the rates charged for these services and materials, any other costs associated with the project, and the applicable payment terms.

Meetings with City of Blaine staff and/or NRCC on August 3rd, September 19th, and September 27th centered around Blaine Wetland Sanctuary. Growing Green Hearts, LLC (GGH) has provided visioning ideas based on those community discussions. From these discussions, it has been determined that strategic planning is needed. GGH recommends:

- Fun, hands-on educational programming specific to BWS that meets
- Engaging community outreach connecting citizens of Blaine to water running through and stored at BWS and the yards, parks, businesses, schools of Blaine.
- Expanding **science literacy** specific to water, climate, biodiversity, ecology and human impact education.

In order to meet these needs, GGH recommends a three phase approach. These phases will allow for community input, development of programming and outreach based on community input, and opportunities for project growth based on funding secured.

- Phase I: Next 4 months
 - Design and implementation of site-specific curriculum and programming by GGH
 - o Collaboration with ARCC on sign development and implementation



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design thinking, Growing Green Hearts www.growinggreenhearts.com
educational
engineering utilizing
the expertise of GGH and community voices gathered by City of Blaine
NRCC

■ Phase II: Next 4-18 months

strategic planning,

- o Establishing programming with community partners
- o Strategic relationship building and grant-writing
- Phase III: 18 months-5 year implementation of vision
 - o Expansion and depth of environmental education initiatives
 - Extension of community connections and partnerships

Growing Green Hearts' service fees vary depending on the type of service being provided. The fees for this project are detailed in the accompanying invoice. In general, though, some services are provided at a flat rate, while others are computed based on the time Growing Green Hearts spends providing the service, multiplied by its hourly service rate. Growing Green Hearts' current flat rates for its services are as follows:

- Consulting: \$75 per hour.
- Teacher Trainings/Workshops: \$150/1 hr per 30 attendees.
- Field trips/Site Visits: \$250/2hrs/30 students per classroom.
- Project-based services for your site may also be provided on a flat rate basis.

Please note that all written materials and curricula developed by Growing Green Hearts and shared with you in connection with this project are exclusively owned by Growing Green Hearts, unless otherwise stated as works for hire. Should you wish to copy, adapt, distribute, or otherwise re-use other materials developed and owned by Growing Green Hearts, that GGH is providing to you in connection with this project, please feel free to get in touch with me to coordinate the terms of such use.

Please also note that when Growing Green Hearts is providing activities for children aged 18 or under, the hosting school or organization ("host organization") is responsible for ensuring that chaperones from the host organization are present and providing appropriate and active supervision during activities led by Growing Green Hearts. Host organizations are also responsible for ensuring that participants in activities led by Growing Green Hearts comply with host organization policies and guidelines. Host organizations maintain responsibility for ensuring the safety of all participants in Growing Green Hearts led activities, and agree to release, hold harmless, and indemnify Growing Green Hearts and its employees, volunteers, and related parties from any and



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all claims or liability arising out of activities led by Growing Green Hearts. In the event a participant engages in unsafe and/or disruptive

behavior, Growing Green Hearts also reserves the right to ask that the participant be removed from the area in which Growing Green Hearts is leading activities.

If you have any questions regarding this letter or the accompanying invoice, please do not hesitate to contact me directly. Otherwise, please indicate your acceptance of the terms of this letter and the accompanying invoice by signing and returning a copy of this letter.

I appreciate your business and am very much looking forward to working with you on this project. Thank you!

Best regards,

Heidi Ferris

Owner, Growing Green Hearts LLC

AGREED TO AND ACCEPTED: Clark Arneson, City of Blaine By: Print Name: Clark Arneson Title: City Manager Date: December 6, 2017

INVOICE

DATE: 10.10.17 INVOICE #454



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75 Rice Creek Way Fridley, Minnesota 55432 763.516.3513 Heidi@growinggreenhearts.com

BILL TO:

City of Blaine Rebecca Haug, Water Resources Manager

(763) 785-6188

10.0	\$1650.00 \$1250.00
10.0	\$1250.00
	\$300.00
22.0	\$1650.00
	A 40.70.00
SUBTOTAL TAX RATE TAX OTHER	\$4850.00 0.000% \$
	TAX