

June 22, 2018

TO: NMTC OPERATIONS COMMITTEE

RE: APPROVAL OF 2019 NORTH METRO TELECOMMUNICATIONS COMMISSION BUDGET

Enclosed, please find for the council's review and approval the 2019 North Metro Telecommunications Commission Budget and support materials.

The Commission's operating budget for 2019 is proposed at \$1,305,578. This number represents a \$13,525 increase over last year's operating budget. There were reductions in anticipated administrative expenditures, but personnel and building maintenance line-items were increased.

Budgeted capital costs for 2019 are \$450,615. Over half of this amount is dedicated to the HD bond payment of \$230,475. The remainder is for Makito X transport systems and streaming servers for Cities, a wireless mic system for Studio A, tripod systems for the truck, field equipment, office computers, software, software licenses, music licenses and annual system maintenance contracts.

Franchise fees paid back to the Member Cities are budgeted at \$400,000. This is the same as last year's franchise fee payment.

**Recommendation:** 

That the Member Cities approve the 2019 Commission Budget as recommended by the Telecommunications Commission and the Operations Committee.

The Joint Powers Agreement states, "submitted budgets shall be deemed approved by a Member City unless, prior to October 15 preceding the effective date of the proposed budget, the Member City gives notice in writing to the Commission that it is withdrawing from the Commission."

I want to thank the Commission directors, staff, and the Operations Committee for their efforts in preparing these budgets. If you have any questions about either budget please consult with your Commission director or City Administrator.

I look forward to working with all parties, throughout the remainder of 2018, toward reaching the full potential of North Metro TV and to increase both the quality and quantity of community programming and services in 2019.

Sincerely,
Richard & Dware

Richard Swanson

Chair, North Metro Telecommunications Commission

Enc.

# 2019 North Metro Telecommunications Commission Budget Talking Points

### **Overall Organizational Goals**

- Expand accessibility of City channels by providing live streaming of channels,
   24-hours-a-day, via the City and North Metro TV websites.
- Encourage the transition of all member Cities to HD.
- Upgrade the City channels to HD on the Comcast system.
- Proceed with the franchise renewal process. Conduct needs assessments and craft a franchise document.
- Develop drone/video service.
- Monitor effects of economic pressures and cord cutting on cable subscriber levels.
- Produce high quality channel and web friendly programming that can be viewed using any device.
- Develop an OTT community programming service.
- Provide program playback, video transport, channel management services, video equipment maintenance and consulting services, internet streaming services for City channels, VOD libraries for meetings, meeting management software licenses and bookmarking services, program production and event coverage services, and public access to television production for our cities, schools and general public.

### **Estimated Fund Balance/Revenues/Expenses**

- The beginning fund balances for 2019 are estimates based on previous allocations, planned spending for 2018, and estimated income.
- Estimated revenues include: Franchise fees based on the actual first quarter franchise fee payment. PEG fees are based on the actual first quarter PEG fee payment. Other income includes dub fees, home movie transfers, drone and production services. Interest income is estimated based on the first quarter interest earnings of this year.
- Estimated expenditures include the operating expenses, capital expenses, the bond payment and the franchise fee payment to the cities. Franchise fees back to cities are budgeted at \$400,000. This is the same amount as last year.
- The year end fund balances include:
  - o The **Operating reserve** at 25% of the operating budget.
  - o **Accrued vacation, sick and comp** time. The total value of owed vacation, sick, and comp time to employees.
  - o The **Capital equipment fund** is intended for emergency replacement of unplanned equipment failures.

- O The **truck replacement fund** was used to purchase studio sets in 2017. The funds were not needed for a new production truck, as the truck was replaced as part of the HD upgrade with bond funds. A small amount is in this reserve in the event the fleet vehicle requires replacing.
- The building repair fund is to cover major costs related to the building such as windows, roof, furnace, parking lot, AC replacement and painting, carpet replacement etc.
- o The **bond reserve** is currently closed out, as the building was paid off in 2015.
- o The **franchise renewal fund** is a reserve fund for the NMTC's franchise renewal process. Franchise renewal can be very expensive, with the informal negotiation process costing around \$200,000 across a three year period. Moving to a formal negotiation process is more expensive. These costs include needs assessments, consulting, and legal fees. It is anticipated that up to \$100,000 of these funds could be utilized in 2019.

### **Budget**

- The recommended operating budget for the organization totals \$1,305,578. This number represents a \$13,525 increase over last year's operating budget. While there were some reductions in anticipated administrative expenditures, building maintenance and utilities line-items were increased, along with personnel costs.
- Budgeted capital purchases for 2019 are set at \$450,615. A little over half of this amount is dedicated to the HD bond payment of \$230,475. Budgeted capital items for 2019 include Makito X HD video transport systems for two Cities, Tightrope streaming servers and related equipment for six Cities, a wireless microphone system for Studio A, field cameras, and the annual maintenance/support contracts for City and NMTV Tightrope, Ross, Haivision and Carousel equipment. The total amount budgeted for video equipment replacement/support is \$187,640. The capital budget also includes routine computer/software upgrades, software licenses and money for parking lot repairs and re-striping.
- Franchise fees paid to the cities are budgeted at \$400,000. This is the same as last year.

### **Closing Points**

We have created a thriving and dynamic service for our cities, schools, producers, and viewers. Through program playback and channel management, internet streaming of city meetings including an agenda bookmarking tool, video equipment consulting, drone services, and video production services, our cities are seeing real benefits from their investment of franchise fees and PEG fees. Our cable subscribers are benefiting from this investment with educational opportunities, tape and film transfer services, and varied, informative and interesting programming regarding their communities.

- We are taking important steps to remain relevant in a media viewing world that expects high quality programming provided in a format that can be utilized on any device, and can also be accessed via the internet.
- 2019 will be a pivotal year for the Commission, as Cities expand accessibility to their channels through 24/7 streaming services, and franchise renewal moves forward.

## North Metro Telecommunications Commission 2019 FINANCIAL SUMMARY

Estimated Fund Balances/Revenues/Expenditures.

B	E	G	I	V	١	Į	ı	V	G	F	U	IN	1[	)	В	Δ	١L	.F	۱	V	C	ES	3

Operating Reserve	\$323,013
Accrued Vac, Sick, Comp	\$121,000
Capital Equip. Fund	\$249,426
Truck Replacement Fund	\$35,000
Bldg Repair Reserve	\$180,000
Franchise Renewal Fund	\$250,000
Bond Reserve	\$0

TOTAL: \$1,158,439

### **ESTIMATED REVENUES**

Franchise Fees	\$1,220,000
PEG Fees	\$755,000
Other Income	\$25,000
Interest Income	\$25,000
Income From Reserve Funds	\$100,000

TOTAL: \$2,125,000

### **ESTIMATED EXPENDITURES**

Operating Expenses	\$1,305,578
Capital Expenses: Equipment	\$187,640
Capital Expenses: Bond Payment	\$230,475
Franchise Fees Back to Cities	\$400,000

TOTAL: \$2,123,693

YEAR END FUND BALANCES		Increase(Decrease)
Operating Reserve	\$323,013	\$0
Accrued Vac, Sick, Comp	\$121,000	\$0
Capital Equip. Fund	\$249,426	\$0
Truck Replacement Fund	\$35,000	\$0
Bldg Repair Reserve	\$180,000	\$0
Franchise Renewal Fund	\$151,307	-\$98,693
Bond Reserve	\$0	\$0

TOTAL: \$1,059,746 -\$98,693

# North Metro Telecommunications Commission Budget Line Item Supporting Information

### **Personnel**

- The personnel total increased by \$20,812. The increase is the result of an up-to 2.75% cost of living adjustment and step increases for three employees. The 2.75% COLA is based on the percentage Member Cities will be using in 2019.
- The part-time assistants are divided into two groups. Employees in the largest group are contracted when needed for a shoot, and generally do not work enough to qualify for PERA. The second part-time designation is for two 20 hour per week positions that do qualify for PERA. Neither category is eligible for health benefits. Payroll taxes apply.

### **Benefits**

- The NMTC employee benefits package is based on the benefits packages offered by the Member Cities to their employees. It is budgeted at \$1,145.00. This is a \$30 per employee, per month increase over the previous year. This amount is less than the average of Member City package values. The average was determined by utilizing the most recent information provided by Member Cities. The benefits line-item increased by \$7,113 over the 2018 budget.
- The NMTC's contribution to PERA will remain at 7.5% in 2019.

### **Administrative Expenses**

- Budgeted administrative expenses are \$28,000 less than 2018. The decrease is due to a reduction in franchise renewal related expenses. It is anticipated that there will be no need to conduct a technical audit of Comcast. In 2018, money was budgeted for the franchise and PEG fee audits. Consultant fees were budgeted at the same amount as 2018, and there is a slight reduction in budgeted legal fees. Money from the franchise renewal reserve fund is included in the income estimate for 2019, to cover franchise related costs.
- Tuition and training expenses comply with the revised employee handbook designating \$500 per employee per year for training purposes and to cover the expenses for IT staff's Microsoft certification classes and other equipment certification renewals.

### **Production Expenses**

- Budgeted production expenses remain the same as expenses for 2018. It is
  anticipated that maintenance costs will remain low on the two vehicles. The
  advertising line-item covers ads, postcards, billboards, and receipt tape coupons.
  Promotions for home movie transfers, drone services, and targeted programming
  such as the live election night coverage are planned.
- All other production expenses remain near the 2018 level.

### Office Expenses

- Office expenses are budgeted \$14,400 higher than the 2018 level.
- The building maintenance line-item was increased by \$10,000. With the building and property ageing, more costly maintenance issues may arise. Building maintenance includes the furnace/AC maintenance contract, lawn care, snow removal, carpet and window cleaning, fire inspection, and landscaping and building mechanical services.
- The building utilities line item was increased by \$5,000. Actual costs for 2017 were higher than anticipated, so the line item has been increased to insure adequate funding for paying bills. Building utilities include sewer, water, gas, and electric.
- Insurance includes all property, liability, crime, volunteer, vehicle, and monument sign coverage.
- Office supply line item includes all office supplies, and maintenance contracts on printers and copiers.
- The Telephone/Internet/Web Hosting line-item remains the same as the 2018 budget. This line-item was increased in 2018 to cover data transport for City video and data. NMTV continues to pay a fee to house video-on-demand content on a remote server. This allows for unlimited simultaneous viewing, without a reduction in speed. The line-item also covers the wireless live transmission of sporting events and other field productions. The website maintenance contract, web hosting, telephone costs, and the annual phone software upgrade are also included.
- Postage covers the cost of mailing dubs and equipment for contract maintenance, and other postage for the NMTC.
- Property tax is for the recycling assessment.
- Building cleaning, trash, recycling, and hazardous material disposal/recycling.

### Capital Expenditures

- The 2019 capital budget is set at \$450,615. Over half of this amount is dedicated to the HD bond payment of \$230,475. Capital items for 2019 include Makito X transport systems for two Cities, Tightrope streaming servers and related equipment for six Cities, replacement of Studio A's wireless microphone system (the government has reallocated the frequencies NMTV currently uses so new mics are required), two new tripod systems for the production truck (only three new systems were purchased during the upgrade, to save money, and the two old systems no longer function well) field cameras, and the annual maintenance/support/insurance contracts for City and NMTV Tightrope, Ross, Haivision and Carousel equipment. The 2019 capital equipment budget is set at \$187,640.
- Office equipment includes routine computer and software upgrades, and software licenses for office and editing computers
- Parking lot repairs and re-striping.

### **Summary**

 Operating expenses have been budgeted at \$13,525 more than in 2018. There were reductions in the anticipated administrative expenses, but increase in building and personnel costs.

- Capital costs are \$41,468 higher than last year. The majority of the capital budget is
  for the bond payment, streaming servers and Makito X transport equipment for
  Cities, and maintenance and support contracts for equipment. Other expenditures
  include a wireless mic system for Studio A, two tripod systems for the truck, and
  some field equipment. The office computer and software line-item remains at
  \$28,000. Money was included for parking lot repairs and re-striping. The bond
  payment is set at \$230,475.
- Franchise fees back to Cities are budgeted at \$400,000. This is the same as last year.
- The overall 2019 budget is \$54,993 higher than the 2018 budget. The increase is primarily in capital expenditures. This is a 3.23% increase.

### 2019 North Metro Telecommunications Commission Budget

	2017 ACTUAL		18 DGET	2019 BUDGET	NOTES
PERSONNEL		Budget	April Act.		
Director Meeting Per Diem	3,510	3,780	0	3,780	7 per month @ \$45
Executive Director (1) FT	84,512	87,045	30,042	89,439	
IT Engineer/ Administrative Asst.	63,298	65,103	22,469	66,893	
Video Engineer (1) FT	62,779	62,003	20,607	66,893	
Sports Director (1) FT	56,898	58,527	20,200	60,136	
News Director (1) FT	56,898	58,527	20,200	60,136	
Programming Coord. (1) FT	52,013	53,486	18,457	54,957	
Ed./Special Projects Coor. (1) FT	52,013	53,486	18,457	54,957	
Municipal Producer (1) FT	31,392	40,556	13,680	40,566	
Sports Producer (1) FT	38,351	40,556	13,634	40,566	
News Producer (1) FT	51,907	53,486	18,457	54,957	Ben Hayle
Studio Manager (1) FT	51,907	53,486	18,457	54,957	
\$425 per month PT Assistants	72,826	63,595	26,623	65,344	@ \$425 per month
20 Hour per Week Assistants	18,524	31,544	6,003	32,411	Public Access/Sports
Accrued Vacation/Sick/Comp	0	0	0	02,111	1 dbillo / 1000005/Opto/10
PERSONNEL TOTAL:	696,828	725,180	247,286	745,992	Up to a 2.75 % COLA increase
BENEFITS			talaha Usaya asan		asteriorista espera consecuente de consecuencia de consecuenci
		The express parents of			
FICA	51,751	44,727	18,400	46,018	6.2% of gross wages
Medicare		10,461		10,762	1.45% of gross wages
PERA	47,358	54,105	17,112	55,666	7.50% of FT gross wages
Benefits Package	139,213	147,180	58,148	151,140	Health/Dental/STD, LTD, ADD
Workers Compensation	15,336	5,000	859	5,000	
Electronic Filing Charges	1,663	2,000	446	2,000	
BENEFITS TOTAL:	255,321	263,473	94,965	270,586	
					*Benefits package = based on cities
					\$1,145 per employee/per month
					Increase of \$30 over 2018

# 2019 North Metro Telecommunications Commission Budget

					<u> </u>
	_ 2017 ] _ ACTUAL _	20 Bur	18 DGFT	2019 BUDGET	
ADMINISTRATIVE EXPENSES		Budget	April Act.		NOTES
Audit:Commission	15,374	15,000	9,725	16,500	Appual audit of Commission finance
Audit: Company	0	25,000	9,723	0	Annual audit of Commission finances
Conferences	875	2,000	0	2,000	Audit of Comcast FF payment accuracy
Consultants	0/0	15,000	0	15,000	NATOA & MACTA conferences  Viewer Survey
General/Special Meeting Expenses	2,333	3,000	703	3,000	viewer Survey
Government/Legislative Affairs	0	0,000	0	0,000	
Legal Fees	14,397	65,000	3,731	60,000	Franchise Renewal Begins 1/1/2018
Membership Dues	3,855	5,000	5,136	5,500	NATOA, MACTA, Arts Alliance, Cof C
Mileage Reimbursement	1,032	2,000	352	2,000	TOTON, MINOTA, AITS AMARICE, COLC
Personnel Recruitment	0	0	0	0	
Tuition and Training	6,977	7,500	0	7,500	IT Cert./Equipment & software usage
Contingency Expenses	0	0	0	,,,,,,	11 Ostas Equipment & software usage
ADMINISTRATIVE EX. TOTAL:	44,843	139,500	19,647	111,500	
PRODUCTION EXPENSES					and the state of the
Advertising/Marketing	6,409	8,000	765	8,000	Flyers, Ads, Mailers, Billboards
Awards Ceremony/ Entry Fees	3,378	6,300	3,268	5,000	Trophies, Entry Fees, Ceremony
Bulbs/Batteries/Other Prod. Costs	1,879	5,000	2,821	5,000	Bulbs, Camera Batt. Duct tape
Interns	5,345	9,000	185	9,000	\$500 stipend for 100 hours of work for 18
Truck/Fleet Vehicle Gas/Oil	1,784	2,500	689	2,500	Prod. Van & fleet vehicles
Truck/Fleet Vehicle Maint/Lic.	5,856	2,500	819	3,000	Prod. Van & fleet vehicles
Video Equipment/Parts/Maint.	6,514	8,500	301	8,500	Parts and Maintenance for video equip.
DVDs/Flash Drives/Cases	6,553	7,000	483	7,000	DVDs, flash drives
PRODUCTION EX. TOTAL:	37,718	48,800	9,331	48,000	
OFFICE EXPENSES					
Building Maintenance	24,815	20,000	9,107	30,000	Bldg & Prop./Fire Insp./Furn. Contract
Building Security	517	700	127	600	Blog & Frop./Fire map./Fult. Contract
Building Utilities	27,342	25,000	9,512	30,000	Sewer, Water, Gas & Electric
nsurance	12,251	13,000	1,893	13,000	Liability/property/vehicle/volunteeer
Office Supp./Office Equip. Maint.	15,630	16,500	3,186	16,500	Copier & Fax maint. contracts, Supplies
Phone/Internt Service/Web Hosting	24,122	30,000	12,438	30,000	VOD, Live Streaming, web maint.,bandwidth
Postage/Shipping	2,390	3,000	225	2,500	dub/packet postage
Property Tax	389	400	389	400	Recycling assessment
rash/Recycling/Janitorial	5,583	6,500	2,041	6,500	
	113,039	115,100	38,918	129,500	
OFFICE EXPENSES TOTAL:	113,035				

2019	
North Metro Telecommunications Commission Budg	et

	2017 ACTUAL	20 Rur	18 DGFT	2019 BUDGET	NOTES
CAPITAL EXPENDITURES	AND THE PROPERTY OF THE PROPER	Budget	April Act.		
Video Equipment	236,173	151,932	65,906	187,640	City streaming servers, Makitos, studio mics
Computer/Office Equipment/Sftwre	26,273	28,000	4,865	28,000	office systems, software licenses
Vehicles	0	0	0	0.	
Building Expenditures	0	0	0	4,500	Parking Lot Repairs/Re-stripe
Bond Payment	227,850	229,215	0	230,475	HD Upgrade
CAPITAL EXP. TOTAL:	490,296	409,147	70,771	450,615	
GRAND TOTAL:	1,525,006	1,701,200	480,918	1,756,193	

40
0
10
60
(1)
5
TITL
9
9
a
F
0
1
di
$\mathbf{\underline{u}}$
7
72
-
0
-
North Metro TV 2019 Equipment Budget
200

DN No.	Master Control Service & Subscriptions	ptions				
Tightrope (Pediect Live & VOD Services Annual Cloud Based Reflection Service Plan Tightrope (Tightrope Hardware Assurance for Fiex 4 1678 (180 No. 1055767, 769, 769, 779, 777, 777 Tightrope (Selvices Edivare Assurance for Fiex 4 1678 (180 No. 1055767, 769, 769, 769, 769, 769, 769, 769,	ID No. Model No.		Description	Š	\$200	Total
Tightrope (Southeast Storage Hardware Assurance for Flex 4 (6) El (SN 0055761, 780, 769, 770, 771, 772 Tightrope (Southeast Storage Hardware & Seavince Contract Condess (Southeast Storage)  VOLD TROU Tightrope Hardware & Seavince Contract Imagine Communical Imagine Contract Counter Cou		Tightrope	Reflect Live & VOD Services Annual Cloud Based Deflection Service Diag	Š,	Cost	Total
Tightrope (2ablecast Software Assurance per Chamal 1-Year Ross Service Contract (2004 PRO TIGHTOP Handles & Service Contract Ross Service Contract Church Contract Gross Service Contract Church Church (2004 PRO TIGHTOP Handles)  Make Cablecast 340 Livestream Server Harware, mainteneer / Service for years 4 & 5 Bizzyweb Dyno Service Contract Tightrope (2ablecast 340 Livestream Server Harware, mainteneer / Service for years 4 & 5 Bizzyweb Dyno Service Contract Tightrope (2ablecast 340 Livestream Server Harware, mainteneer / Service Rose Research Chamale) Harwision Makio X Encoder Harwision Reverse Sulva Contract Ross (2ablecast Live Stream Server Sulva Contract Ross (2ablecast Sulva Livestream Server Sulva Contract Ross (2ablecast Sulva Livestream Server Sulva Contract Ross (2ablecast Live Stream Server Sulva Contract Ross (2ablecast Sulva Rose Rose Rose Rose Rose Rose Rose Rose		Tightrope	Tightrope Hardware Assurance for Flex 4 16TB (SN: 0055767 769 760 774 777		7200	2500
Tightrope   VOD TRYO Tightrope standard & Sentior Contact Co		Tightrope	Cahlenast Software Assurance nor Channel 1 Voor		0001	0009
Ross Service Contract Clotte AAAC39244 - NMTV Equipment     Imagine Communical Imagine Contract Clotte AAAC39244 - NMTV Equipment     Imagine Communical Imagine Contract Clotte AAAC39244 - NMTV Equipment     Imagine Contract Contract Clotte Clot		Tightrope	VOD / PRO Tightrone Hardware & Serivice Contract	-	200	8200
Make   Passive Direct for Router, Encoder & Router Parietts   Tightrope   Cablecast 340 Livestream Server Harlwiston Makto X Decoders			Ross Service Contract Onote AAAO39244 - NMTV All Equipment	- ,	1200	1200
Haivision   Statistical Nation   Nation   Statistical Nation   Nation   Statistical Nation   Nation   Statistical Nation   Nation   Nation   Statistical Nation   Nati		ort	Imagine Contract for Pointer Encoder 9 Douter Descriptions	- -	16000	16000
Grass Valley   Oyno Service Contract   Inchirope   Cablecast 340 Livestream Server   Cablecast 340 Livestr		phort Haivision	5 Haivision Makito Y Encodors 9 4 Univision Makito V Processing	-	10000	10000
Make  Tightrope Cablecast 340 Livestream Server Tightrope Cablecast 340 Livestream Server Hardware, maintenece / service for years 4 & 5 Tightrope Cablecast 340 Livestream Server Hardware, maintenece / service for years 4 & 5 Tightrope Cablecast 340 Livestream Server Hardware, maintenece / service for years 4 & 5 Riczyweb Hakvison Maktio X Encoder Halvision Maktio X Encoder Halvision Maktio X Encoder Halvision Markio X Encoder Halvision H		Cross Valloy	Dring Source Coders & 4 Halvision Makito X Decoders	6	200	6300
Tightrope Cablecast 340 Livestream Server Entrantence / Service Programmer Cablecast 140 Livestream Server Entrantence / Service Melavision Melation X Encoder Haivision Premium Maintenance & Support 1-Year Monopinice Standard I/O Player Monopinice Standard I/O Player Monopinice Melavision Premium Maintenance & Support 1-Year Monopinice Standard I/O Player Marker Standard I/O Player Haivision Premium Maintenance & Support 1-Year Monopinice Standard I/O Player Monopinice Melavis Monopinice Melavis Melavis Standard I/O Player Passive Directional Antenna Shure Handheld & Lav Combo System Shure Handheld & Lav Combo System Shure Plantable Wall Mount Melavis Encoding Device Description Description Bartens Strain Miles Standard Melavis Strain Melavis Strain Miles Standard Melavis Strain Melavis	1	Glass Valley	Lyno Service Contract	-	7500	7500
Tightrope Cablecast 340 Livestream Server Description Tightrope Cablecast 340 Livestream Server Hardware, maintenece / service for years 4 & 5 Tightrope Cablecast 340 Livestream Server Hardware, maintenece / service for years 4 & 5 Tightrope Cablecast 340 Livestream Server Hardware, maintenece / service for years 4 & 5 Tightrope Cablecast 340 Livestream Server Subscription - Add another 3-Channel Reflect Service Hardware, Makilo X Decoder Subscription Standard Vio Payer AV Frame Synchronizer with Audio Embedding / De-Embedding Log Me in Subscription Shure Reverse Sub AV Cable for GLX-D Digital Wireless System Shure Handheld & Lav Combo System Shure Bepthan Struck Mireless Total Mecal Fersive Transmitter Make Stramming & Encoding Device Description Custom Wireless Clark Mireless Struck Mireless Total Receiver Wireless Clark Mireless Struck Mireless Stru						58000.00
Tightrope Cablecast 340 Livestream Server Description  Tightrope Cablecast 340 Livestream Server Hardware, maintenece / service for years 4 & 5 Tightrope Cablecast 340 Livestream Server Hardware, maintenece / service for years 4 & 5 Bizzyweb Webstel Integration City for Live Stream Chamels Hardwision Maktor X Encoder Halvision Make Description  Shure Handhold & Lav Combo System Shure Baintable Wall Mount  Make Encoding Device Description  UXLD1  Wineless Tels System Ouston Wireless Box deaturing IFB & Mics + Install Uxlb Switch Switch Short Mineless Stok Reaturing IFB & Mics + Install Uxlb Switch	Master Control Equipment					
Tightrope Cablecast 340 Livestream Server Tightrope Cablecast 340 Livestream Server Tightrope Cablecast 340 Livestream Server Hardware, maintenece / service for years 4 & 5 Tightrope Cablecast 340 Livestream Server Hardware, maintenece / service for years 4 & 5 Tightrope Cablecast 340 Livestream Server Hardware, maintenece / service for years 4 & 5 Tightrope Cablecast 140 Stream Server Subscription Reversite Integration City for Live Stream Channels Halvision Makida X Encoder Halvision Makida X Encoder Halvision Premium Maintenance & Support 1-Year Manoprice 30 SDI 2x1 Switch Buddisign Standard I/O Player Holl to SDI Mini-Convertor Ross AV Frame Synchronizer with Audio Embedding / De-Embedding Shure Reverse SMA Cable for CitX-D Digital Wireless System Shure Handheid & Lav Combo System Shure Bandson Wall Mount Make  Make  Make  Make  Treaming & Encoding Device UXLD2/65 Wireless Guad Receiver UXLD4/Q Wireless Stok Misc Stream with Heads Winten Wireless Box featuring JFB & Mics + Install Winten Winten 250 Palayer Digital Media Player Pana Digital Media Player  Dagital Malayer		Make	Description	Š	I Init Drice	Total
Tightrope Cablecast 340 Livestream Server Handware, maintenece / service for years 4 & 5  Tightrope Cablecast Live Stream Server Handware, maintenece / service BEZZWAED Website Integrated Caplecast Live Stream Server Subscription - Add another 3-Channel Reflect Service Halvision Maktox Encoder Halvision Premium Maintenance & Support 1-Year Holl No SDI Mini-Convertor Ross AV Frame Synchronizer with Audio Embedding / De-Embedding Shure Handheld & Lav Combo System Shure Reverse Start Shatem Wireless Clud Receiver EW 300-2 IEM G3 Wireless Flashsmitter UXLD1 Wireless Clud Michael System with Heads Winten Winten 250 Tripod System Winten Sto Tarion Minten 250 Tripod System Winten Winten Winten Sto Tarion System Store Halving IFB & Mics + Install Winten Winten Store Main Make Hadder Tascam Digital Media Hayer Page 1 of 2	$\overline{}$	Tightrope		e e	2750	1 otal
Tightrope (cablecast Live Stream Server Subscription - Add another 3-Channel Reflect Service Bizzweb Website Integration City for Live Stream Channels Heavision Makito X Encoder Haivision Makito X Encoder Haivision Premium Maintenance & Support 1-Year Monoprice 36 SDI 2xt Switch Stream Channels Heavision Standard I/O Player Stream Channels Holm to SDI Min-Convertor Log Me In Subscription Description Bightsign Struce Residual Research Handled & Lav Combo System Shure Research Monott Birth Handled & Lav Combo System Shure Peintable Wall Mount Datus Struce Struce Research Monott Birth Body Pack Wireless Transmitter UXLD2/B58 Wireless Struck Mic UXLD2/B58 Wireless Struck Mic Custom Wireless Struck Mic Custom Wireless Struck Mic Custom Wireless Box featuring IFB & Mics + Install Winten Struck Wireless Box featuring IFB & Mics + Install Winten Struck Wireless Box featuring IFB & Mics + Install Winten Struck Wireless Box featuring IFB & Mics + Install Winten Struck Wireless Box featuring IFB & Mics + Install Winten Struck Wireless Box featuring IFB & Mics + Install Winten Struck Wireless Box featuring IFB & Mics + Install Winten Struck Wireless Box featuring IFB & Mics + Install Winten Struck Wireless Box featuring IFB & Mics + Install Winten Struck Wireless Box featuring IFB & Mics + Install Winten Struck Wireless Box featuring IFB & Mics + Install Winten Struck Wireless Box featuring IFB & Mics + Install Winten Struck Wireless Box featuring IFB & Mics + Install Winten Struck Wireless Box featuring IFB & Mics + Install Wireless Box Featuring		Tightrope		0 0	27.30	10000
Bizzyweb   Website Integration City for Live Stream Channels Nation   Haivision   Makito X Decoder     Haivision   Makito X Encoder     Haivision   Premium Maintenance & Support 1-Year     Haivision   Premium Maintenance & Support 1-Year     Makito X Decoder     Haivision   Premium Maintenance & Support 1-Year     Make   Soli Lx/ Switch     AV Frame Synchronizer with Audio Embedding     Log Me In Subsription     Shure   Frequency Manager     Shure   Reverse SMA Cable for GLX-D Digital Wireless System     Shure   Handheld & Lav Combo System     Strang   Wireless Strok Mic     Custom   Winten 250 Tapto System with Heads     Winten   Winten 250 Tapto System     Strasam   Digital Media Palver   Pager 1 nf 72		Tightrope	Cablecast Live Stream Server Subscription - Add another 3-Chappel Pedact Service	10	0000	1120
Haivision Makito X Decoder Haivision Makito X Decoder Haivision Makito X Encoder Haivision Premium Maintenance & Support 1-Year Monoprice 3G SDI 2x1 Switch Standard I/O Player Ross AV/ France Synchronizer with Audio Embedding / De-Embedding Log Me In Subsrciption Shure Passive Directional Antenna Shure Passive Directional Antenna Shure Handheld & Lav Combo System Shure Passive Mixeless Transmitter WXLD2/B658 Wireless Transmitter UXLD4 Wireless Slick Mix Custom Wireless Box featuring IFB & Mixe + Install Winten Sol Tripod System with Heads Winten Sol Tripod System with Heads Wirtlen Wirtlen 25G Tripod System with Heads		Bizzyweb	Website Integration City for Live Stream Channels	7 0	4500	4400
Haivision Haivision Haivison Haivision Premium Maintenance & Support 1-Year Monoprice 3G SDI 2xt Switch Support 1-Year Brightsign Standard I/O Player Holl in Substription Log Me In Substription Log Me In Substription Branch Frequency Manager Passive Directional Antenna Shure Passive Directional Antenna Shure Reverse SMA Cable for GLX-D Digital Wireless System Shure Handheld & Lav Combo System Shure Paintable Wall Mount Description Body Pack Wireless Transmitter UXLD2/B58 Wireless Stick Mic ULXD4/Q Wireless Fib System Custom Wireless Box featuring IFB & Mics + Install Custom Wireless Box featuring IFB & Mics + Install Custom Wireless Box featuring IFB & Mics + Install Wirtlen Signal Media Player Page 1 of 7 page 1		Haivision	Makito X Decoder	0 4	1500	0006
Haivision Premium Maintenance & Support 1-Year Monoprice 36 SDI 2x1 Switch Brightsign Standard UP Player Ross AV Frame Synchronizer with Audio Embedding / De-Embedding Ross AV Frame Synchronizer with Audio Embedding / De-Embedding Ross AV Frame Synchronizer with Audio Embedding / De-Embedding Ross AV Frame Synchronizer with Audio Embedding / De-Embedding Shure Brasive Directional Antenna Shure Reverse Shark Cable for GLX-D Digital Wireless System Shure Handheld & Lav Combo System Shure Paintable Wall Mount Shure Bady Pack Wireless Transmitter UXLDT Make Streaming & Encoding Device Description UXLDT Body Pack Wireless Transmitter UXLDT Body Pack Wireless Transmitter UXLDT Body Pack Wireless Dick Mic UXLDT Body Pack Wireless Playstem Custom Wireless Box featuring IFB & Mics + Install Custom Wireless SP System Custom Wireles Player Page 1 10f2 Wirten Wirten 250 Parts Tascam Digital Media Player	_	Haivision	Makito X Encoder	- 0	0009	2000
Monoprice Standard Mount Subscription  Shure Handheld & Lav Combo System S		Haivision	Premium Maintenance 9 Current 1 Voc.	7	5/50	11500
Rightisgin AV Frame Synchronizer with Audio Embedding / De-Embedding Ross AV Frame Synchronizer with Audio Embedding / De-Embedding Log Me In Subsrciption  Shure Passive Directional Antenna Shure Handheld & Lav Combo System Shure Handheld & Lav	_	Monoprice	3C CDI 3×4 Cwitch	20	700	2100
Auton   Control   Contro		Brightsian	Of and I/O Plans	2	100	200
Ross AV Frame Synchronizer with Audio Embedding / De-Embedding Ross AVF Trame Synchronizer with Audio Embedding / De-Embedding Log Me In Subsriciption Shure Bassive Directional Antenna Shure Handheld & Lav Combo System UXLD1  Make Epiphan UXLD1  Make  Explana  Mireless Stransmitter UXLD2B38  Wireless Stransmitter UXLD4Q  Ew 300-2 IEM G3  Wireless Box featuring IFB & Mics + Install Winten Winten Winten S50 Tripod System with Heads Winten Winten Winten S50 Tripod System with Heads Winten Digital Media Player  Pace 1 167	_	N A	Diaminal I/O Player	2	400	800
Make Frequency Manager Shurie Britable Wall Mount Epiphan Shurie Britable Wall Mount Epiphan Shurie Britable Wall Mount Epiphan Streaming & Encoding Device Description Description Make Iterational Antenna Shurie Handheld & Lav Combo System Shure Body Pack Wireless Transmitter UXLD2/BS8 Wireless Stick Mireless Transmitter UXLD2/BS8 Wireless Stick Mireless Body Returing IFB & Mics + Install Wirtlen Wirtlen Stor Inpod System with Heads Wirtlen Wirtlen Wirtlen Wirtlen Pascam Digital Media Player Page 1 1672	_	ACA	HUMI to SUI Mini-Convertor	2	200	1000
Log We In Subsription   Description		Koss	A/V Frame Synchronizer with Audio Embedding / De-Embedding	2	1500	3000
Shure Frequency Manager Shure Reverse SMA Cable for GLX-D Digital Wireless System Shure Handheld & Lav Combo System Shure Paintable Wall Mount Shure Paintable Wall Mount  Make Description  Make Body Pack Wireless Transmitter UXLD1  UXLD1  UXLD1  UXLD4	2013-24		Log Me In Subsrciption	1	1200	1200
Shure Frequency Manager Description Shure Reverse SMA Cable for GLX-D Digital Wireless System Shure Handheld & Lav Combo System UXLD1  Winter Stork Mic Custom Wireless Stock Mic Custom Wireless Stock Mic Custom Wireless Box featuring IFB & Mics + Install Vinten 250 Tripod System with Heads Vinten Stor Parks Tascam Digital Media Player Page 1 of 7						55820.00
Make   Prequency Manager   Description	Control Room/Studio A					
Shure Frequency Manager Shure Reverse SMA Cable for GLX-D Digital Wireless System Shure Handheld & Lav Combo System Shure Paintable Wall Mount Shure Paintable Wall Mount  Make Description  Wireless Stock Mic Description  UXLD1  Body Pack Wireless Transmitter UXLD4  UXLD4  UXD4  UXRD4  U		Make	Description	Š	Ilnit Drice	Total
Shure         Passive Directional Antenna           Shure         Reverse SMA Cable for GLX-D Digital Wireless System           Shure         Handheld & Lav Combo System           Shure         Paintable Wall Mount           Make         Description           Epiphan         Streaming & Encoding Device           UXLD1         Body Pack Wireless Transmitter           ULXD4Q         Wireless Stock Mic           ULXD4Q         Wireless IFB System           Custom         Vinteless Box featuring IFB & Mics + Install           Vinten         Vinten           Vinten         Vinten           Vinten         Vinten 250 Parts           Tascam         Digital Media Player		Shure		2	800	1800
Shure         Reverse SMA Cable for GLX-D Digital Wireless System           Shure         Handheld & Lav Combo System           Shure         Handheld & Lav Combo System           Shure         Paintable Wall Mount           Make         Description           Epiphan         Streaming & Encoding Device           UXLD1         Body Pack Wireless Transmitter           UXLD2/BS8         Wireless Stick Mic           ULXD4Q         Wireless Box featuring IFB & Mics + Install           Vinten         Vinten 250 Tripod System with Heads           Vinten         Vinten 250 Parts           Tascam         Digital Media Player	_	Shure	Passive Directional Antenna	2	350	2007
Shure Handheld & Lav Combo System Shure Handheld & Lav Combo System Shure Handheld & Lav Combo System Shure Paintable Wall Mount  Make Description  With Body Pack Wireless Transmitter  UXLD1  UXLD2  UXLD4  UXLD5  UXLD4  UXLD4  UXLD4  UXLD4  UXLD4  UXLD4  UXLD5  UXLD4		Shure	Reverse SMA Cable for GLX-D Digital Wireless System	2	350	2007
Shure Handheld & Lav Combo System Shure Paintable Wall Mount  Make Make Description  Epiphan Streaming & Encoding Device Description  UXLD1  UXLD2B58 Wireless Transmitter  UXLD4Q Wireless Stick Mic  UXLD4Q Wireless Box featuring IFB & Mics + Install  Custom Vinten 250 Tripod System with Heads  Vinten Vinten 250 Parts  Tascam Digital Media Player Page 1 of 2	2019-33 GLXD124R/85	Shure	Handheld & Lav Combo System	2	1100	2200
Shure   Paintable Wall Mount   Description	2019-34   GLXD14R/85	Shure	Handheld & Lav Combo System	7	850	5950
Make  Make  Epiphan  UXLD2  UXLD2  UXLD3  UXLD4  UXLD2  UXLD4  UXLD4  UXLD4  UXLD4  UXLD4  UXLD4  UXLD5  UX	2019-35   UA505-RSMAP	Shure	Paintable Wall Mount	2	09	120
Make  Make  Epiphan  Epiphan  UXLD1  Body Pack Wireless Transmitter  UXLD2B58  Wireless Stick Mic  UXLD4Q  UXLD5B58  Wireless Guad Receiver  EW 300-2 IEM G3  Wireless IFB System  Custom  Vinten  Vinten  Vinten S0 Parts  Tascam  Digital Media Player  Page 1 of 2						11270
Make  Make  Epiphan  Epiphan  UXLD1  UXLD2B58  UXLD2B58  UXLD2B58  UXLD4  UXLD4  UXLD4  UXLD4  UXLD4  UXLD4  UXLD4  UXLD4  UXLD5B58  Wireless Stick Mic  UXLD4  UXLD4  UXLD4  UXLD5B58  Wireless Guad Receiver  EW 300-2 IEM G3  Wireless IFB System  Custom  Custom  Vinten  Vinten  Vinten  Vinten  Vinten 250 Tripod System with Heads  Vinten  Vinten  Vinten  Vinten  Vinten  Vinten  Vinten  Vinten  Vinten 1260 Parts  Tascam  Digital Media Player  Page 1 of 2	Control Room/Studio B					
Make Description Description Epiphan Streaming & Encoding Device DESCRIPTION Streaming & Encoding Device DIALD1 Body Pack Wireless Transmitter DIALD2B58 Wireless Stick Mic ULXD4Q Wireless Guad Receiver EW 300-2 IEM G3 Wireless IFB System Custom Wireless Box featuring IFB & Mics + Install Vinten Vinten S0 Tripod System with Heads Vinten Digital Media Player Page 1 of 2	ID No. Model No.		Description	j	200	
Make   Description   Description					Unit Price	l otal
el No.         Make         Description           Epiphan         Streaming & Encoding Device           UXLD1         Body Pack Wireless Transmitter           UXLD2/B58         Wireless Stick Mic           ULXD4Q         Wireless Guad Receiver           EW 300-2 IEM G3         Wireless IFB System           Custom         Custom Wireless Box featuring IFB & Mics + Install           Vinten         Vinten 250 Tripod System with Heads           Vinten         Vinten 250 Parts           Tascam         Digital Media Player	Production Truck					0
Epiphan Streaming & Encoding Device Control Co		Make	Documbian	d	. 4	
UXLD2B58 Wireless Transmitter UXLD2B58 Wireless Stick Mic ULXD4Q Wireless Stick Mic ULXD4Q Wireless BFB System Custom Custom Wireless Box featuring IFB & Mics + Install Vinten Vinten 250 Tripod System with Heads Vinten Vinten 250 Parts Tascam Digital Media Player Page 1 of 2	Pearl 2	Fninhan		S.	Unit Price	Total
UXD2/B58 Wireless Stick Mic UXD2/B58 Wireless Stick Mic UXD4Q Wireless Stick Mic UXD4Q Wireless Guad Receiver EW 300-2 IEM G3 Wireless IFB System Custom Custom Wireless Box featuring IFB & Mics + Install Vinten Vinten 250 Tripod System with Heads Vinten Vinten 250 Parts Tascam Digital Media Player Page 1 of 2	2019-41.1 UI XD	LXI D1	Body Dack Windows Transmitter	0	7500	0
UXD4Q   Wireless Quad Receiver	2019-41.2 ULXD	I IXI D2/R58	Miralass Stick Mis	0	009	0
EW 300-2 IEM G3 Wireless Gudar Receiver  Custom Custom Wireless Box featuring IFB & Mics + Install  Vinten Vinten 250 Parts  Tascam Digital Media Player Page 1 of 2	2019-41 3 III XD	111 YP40	Wireless such Mile	0	700	0
Custom Custom Wireless Box featuring IFB & Mics + Install Vinten Vinten 250 Tripod System with Heads Vinten Vinten 250 Parts  Tascam Digital Media Player Page 1 of 2	2019-41 4 Sennheiser	IENA	Wireless Quad Receiver	0	5500	0
Vinten Vinten System with Heads Vinten Vinten 250 Parts Tascam Digital Media Player Page 1 of 2	2019-41 5 7 Systems		Wileless in boystem	0	1500	0
Vinten Vinten 250 Parts Tascam Digital Media Player Page 1 of 2	2019-42 1 CP2M	Vinten	Custom vireless box reaturing IFB & Mics + Install	0	2000	0
Tascam Digital Media Player Page 1 of 2	2019-42.2 Parts		Vinten 250 Data	2	13000	26000
Liascaiii   Digital Media Player   Page 1 of 2	2019-43 SS-CDR250N		Zou Fails	-	3000	3000
			Media Flayer	0	1500	0

2019 A B18 D					
2019-44   NIO-D	ramana	8-Input Dante Field Box	0	2000	C
2013-45 Z Systems	Custom	Custom Field Box & Install	C	2000	
2019-46   1000ft Fiber	Camplex	1000ft Fiber Reel	7	2000	0 000
				70007	2000
Sports Donortmont					21000
nebal mieni					
	Make	Description	3	Link Daile	
	Canon	Canon EOS C100MK II with 17-55 Lens Kit (FE-S Mount)	3	Unit Price	lotal
2019-48 BP-955	Canon	Intelligent Lithium Battery-lon Pack (5200mg/h)		4300	0
2019-49   CA-935	Canon	Compact Power Adanter & Charner	0	150	0
			0	150	0
Public Access				_	0
ID No.	CACM				
	INTITITITITITITITITITITITITITITITITITIT	Description Description	Qty	Unit Price	Total
News Department					0
ON OIL					
	Make	Ohmas & American Description	Qty	Unit Price	Total
		Clamps & Accessones	1	200	200
L					200
Special Events					
ID No. Model No.	Make	Consisting			
2019-70 0202C030	Canon	Canon FOS C100MK II with 17 EE L CC Kit (FT S M	Qty	Unit Price	Total
2019-71 BP-955	Canon	Intelligent 1 this in Destruction 17-00 Leafs All (EF-5) Mount()	-	4300	4300
	Canon	Compact Dayor Adoptor & Change	2	150	300
2019-73 Sling	SlindStudio	Multi Com Description (4 AM)	1	150	150
	Annle	12 0" 64CB ibad bro	-	1200	1200
2019-75	GoPro	Clamps & Acceptancies	1	850	850
	2	Ciamps & Accessones	1	200	200
					7300
al Servies					
ID No. Model No.	Make	Description	į		
<b>2019-80</b> 0202C030	Canon	Canon EOS C100MK II with 17-55 Lens Kit (FE-S Mount)	with	Unit Price	l otal
2019-81 BP-955	Canon	Intelligent Lithium Batterv-lon Pack (5200mAh)		4500	4300
2019-82   CA-935	Canon	Compact Power Adapter & Charger	7	150	300
				001	150
Tech Shop Equipment					4750
ON COLOR	Mala				
	Make	Description	Oftv	Unit Price	Total
		Cable Reels, Cable Ends, Small Tools, etc			5000
					2000
Small Items					
ID No. Model No.	Make	Description			
	i	Microham Archaell accordance			Total
N		Mild Upiloties, Treadsets, Monttors, Speakers, Windscreens, etc			14000
					14000
		Grand Total		L	00 07 0207
					187640.00

# NORTH METRO FRANCHISE FEE HISTORY

	2002	2003	2004	2005	2006	2007	2008	2008	0,000
							0001	5003	2010
Blaine	\$ 263,753.93	\$ 279,208.95	\$319,025.00	\$372,357.22	\$419,605.63	\$451,142.07	\$489,867.99	\$489,867.99	\$507,790.06
Centerville	\$ 17,019.97	\$ 17,335.34	\$20,586.00	\$24,471.73	\$27,709.99	\$30,394.00	\$33,396.69	\$33,396.69	\$34,466.27
Circle Pines	\$ 24,038.71	\$ 26,111.31	\$32,761.00	\$37,791.19	\$42,127.90	\$44,077.04	\$48,214.82	\$48,214.82	\$51,160.77
Ham Lake	58,094.40	\$ 61,562.41	\$72,454.00	\$89,622.56	\$101,055.23	\$110,300.91	\$120,788.01	\$120,788.01	\$126,979.69
Lexington \$	3 12,215.15	\$ 12,467.38	\$13,358.00	\$14,226.57	\$15,843.48	\$16,149.47	\$17,332.08	\$17,332.08	\$17,229.92
Lino Lakes	78,388.13	\$ 78,656.36	\$91,430.00	\$108,733.61	\$124,734.06	\$138,088.24	\$154,839.41	\$154,839.41	\$164,197.27
Spring Lake Park \$	41,874.85	\$ 41,883.42	\$45,333.00	\$48,737.21	\$52,724.02	\$55,191.43	\$58,168.63	\$58,168.63	\$57,343.08
Total Franchise Fee: \$	495,385.14	\$ 517,225.17	\$594,947.00	\$695,940.09	\$783,800.31	\$845,343.16	\$922,607.63	\$930,414.06	\$959,167.06
Increase Over Past Year \$	17,758.43	\$ 21,840.03	\$77,721.83	\$100,993.09	\$87,860.22	\$61,542.85	\$77,264.47	\$7,806.43	\$28,753.00
Budget/Other: \$	358,410.00	\$ 420,319.00	\$474,719.00	\$522,855.00	\$583,800.31	\$645,343.16	\$722,607.63	\$595,029.06	\$620,851.06
Back to Cities: \$	136,975.14	\$ 96,906.17	\$120,228.00	\$173,085.09	\$200,000.00	\$200,000.00	\$200,000.00	\$335,385.00	\$338,316.00
	2011	2012	2013	2014	2015	2016	2017	2018	2019
Blaine	\$503,339.13	\$533,294.81	\$567,390.18	\$585,645.69	\$619,449.94	\$686,830.44	\$726,688.09		
Centerville	\$32,296.67	\$33,949.63	\$35,408.93	\$37,140.41	\$38,397.37	\$43,277.43	\$46,134.63		
Circle Pines	\$51,388.95	\$52,777.06	\$54,350.50	\$54,304.86	\$55,068.52	\$58,815.23	\$61,193.34		
Ham Lake	\$131,446.66	\$139,834.48	\$147,412.39	\$152,919.27	\$160,540.12	\$174,071.97	\$181,449.70		
Lexington	\$16,913.54	\$17,630.79	\$19,045.04	\$19,361.48	\$20,666.91	\$21,905.05	\$23,179.45		
Lino Lakes	\$164,334.42	\$170,600.73	\$177,278.96	\$182,147.16	\$189,802.00	\$202,824.99	\$211,952.77		
Spring Lake Park	\$58,600.64	\$61,520.23	\$63,916.34	\$65,641.10	\$66,231.13	\$69,664.14	\$73,309.11		
Total Franchise Fee:	\$958,320.01	\$1,009,607.73	\$1,064,802.34	\$1,097,159.97	\$1,150,155.99	\$1,257,389.25	\$1,323,907.09		
Increase Over Past Year	(\$847.05)	\$51,287.72	\$55,194.61	\$32,357.63	\$52,996.02	\$107,233.26	\$66,517.84		
Budget/Other:	\$673,600.01	\$724,608.00	\$744,802.00	\$777,159.90	\$830,156.00	\$912,389.25	\$923,907.09		
Back to Cities:	\$284,720.00	\$284,999.73	\$320,000.34	\$320,000.00	\$320,000.00	\$345,000.00	\$400,000.00		