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Mr. Stefan Higgins
City of Blaine
10801 Town Square Drive NE
Blaine MN 55449

February 4th, 2014

Dear Mr. Higgins,

I have prepared the following proposal to install streetlights on University Avenue in Blaine as shown on the attached drawing. Connexus Energy will install, retain ownership, and will provide ongoing maintenance of the lights, including locating services, and full replacement of knockdowns, under our monthly energy and maintenance rate. The installation costs shown below are a preliminary estimate prior to the final design by Connexus Energy's engineering department.

Light Fixtures

13 - 135 Watt Phillips Roadview LED fixtures on 30' square fiberglass poles
Total material, labor for 2014 construction: \$89,610.00

The monthly energy and maintenance rate for the 135 watt LED lights will be \$9.46 per light, per month.

The lights will be installed to utility specifications, will be un-metered, and will operate on a dusk-to-dawn schedule. The above installation costs do not include groomed turf restoration, and are based upon our best practices. If job site conditions beyond our control prevent normal installation procedures or if winter construction is required, additional charges may be applied.

Please indicate your acceptance of this proposal by returning a signed copy via, USPS, Fax 763-323-2711, or e-mail: leoo@connexusenergy.com

I hope that this information is satisfactory for you. Do not hesitate to contact me if you have any questions.

Sincerely,

Leo Offerman

Digitally signed by Leo Offerman
DN: cn=Leo Offerman, o=Connexus
Energy, ou=CEM,
email=leoo@connexusenergy.com, c=US
Date: 2014.02.04 11:07:56 -06'00'

Key Account Representative

Accepted by: _____
Date: _____