



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-384556-44958.718NB

Issued: 02/01/2023

Quote Expiration: 02/28/2023

Estimated Contract Start Date: 05/01/2023

Account Number: 113447

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
10801 Town Square Dr NE 10801 Town Square Dr NE Minneapolis, MN 55449-8100 USA	Blaine Police Dept. - MN 10801 Town Square Dr NE Minneapolis, MN 55449-8100 USA Email: 41-6008302

SALES REPRESENTATIVE	PRIMARY CONTACT
Nick Butler Phone: Email: nbutier@axon.com Fax:	Ted Berg Phone: (763) 717-2713 Email: tberg@ci.blaine.mn.us Fax: (763) 785-6100

Quote Summary

Program Length	42 Months
TOTAL COST	\$78,999.98
ESTIMATED TOTAL W/ TAX	\$78,999.98

Discount Summary

Average Savings Per Year	\$786.73
TOTAL SAVINGS	\$2,753.54

Payment Summary

Date	Subtotal	Tax	Total
Apr 2023	\$37,884.53	\$0.00	\$37,884.53
Oct 2023	\$13,705.15	\$0.00	\$13,705.15
Oct 2024	\$13,705.15	\$0.00	\$13,705.15
Oct 2025	\$13,705.15	\$0.00	\$13,705.15
Total	\$78,999.98	\$0.00	\$78,999.98

Quote List Price: \$81,753.52
Quote Subtotal: \$78,999.98

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Term	Qty	List Price	Net Price	Subtotal	Tax	Total
Interview Room 2 Camera Essential								
50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	42m	8	\$4,158.00	\$4,508.73	\$36,069.84	\$0.00	\$36,069.84
73840	EVIDENCE.COM BASIC ACCESS LICENSE	42m	1	\$630.00	\$683.14	\$683.14	\$0.00	\$683.14
50298	INTERVIEW - CAMERA - OVERT DOME		4	\$964.00	\$1,045.31	\$4,181.24	\$0.00	\$4,181.24
50218	INTERVIEW - CAMERA - COVERT MAIN UNIT		4	\$619.59	\$671.85	\$2,687.40	\$0.00	\$2,687.40
85170	INTERVIEW - SERVICE - STANDARD INSTALL AND SETUP (PER ROOM)		4	\$5,950.00	\$4,260.41	\$17,041.64	\$0.00	\$17,041.64
50448	EXT WARRANTY, INTERVIEW ROOM	31m	4	\$716.10	\$776.50	\$3,106.00	\$0.00	\$3,106.00
50118	INTERVIEW - MIC - WIRED (STANDARD MIC)		4	\$233.35	\$253.03	\$1,012.12	\$0.00	\$1,012.12
50118	INTERVIEW - MIC - WIRED (STANDARD MIC)		4	\$233.35	\$253.03	\$1,012.12	\$0.00	\$1,012.12
74059	INTERVIEW - ENCLOSURE - MOTION SENSOR		4	\$244.01	\$264.59	\$1,058.36	\$0.00	\$1,058.36
50114	INTERVIEW - CAMERA - COVERT SENSOR		4	\$385.93	\$418.48	\$1,673.92	\$0.00	\$1,673.92
Individual Items								
50478	INTERVIEW ROOM BUNDLE - 2 CAMERA, 4 ROOM TRUE UP	18m	1	\$10,474.20	\$10,474.20	\$10,474.20	\$0.00	\$10,474.20
Total						\$78,999.98	\$0.00	\$78,999.98

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
Interview Room 2 Camera Essential	50114	INTERVIEW - CAMERA - COVERT SENSOR	4	04/01/2023
Interview Room 2 Camera Essential	50118	INTERVIEW - MIC - WIRED (STANDARD MIC)	4	04/01/2023
Interview Room 2 Camera Essential	50118	INTERVIEW - MIC - WIRED (STANDARD MIC)	4	04/01/2023
Interview Room 2 Camera Essential	50218	INTERVIEW - CAMERA - COVERT MAIN UNIT	4	04/01/2023
Interview Room 2 Camera Essential	50298	INTERVIEW - CAMERA - OVERT DOME	4	04/01/2023
Interview Room 2 Camera Essential	74059	INTERVIEW - ENCLOSURE - MOTION SENSOR	4	04/01/2023

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Interview Room 2 Camera Essential	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	8	05/01/2023	10/31/2026
Interview Room 2 Camera Essential	73840	EVIDENCE.COM BASIC ACCESS LICENSE	1	05/01/2023	10/31/2026

Services

Bundle	Item	Description	QTY
Interview Room 2 Camera Essential	85170	INTERVIEW - SERVICE - STANDARD INSTALL AND SETUP (PER ROOM)	4

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Interview Room 2 Camera Essential	50448	EXT WARRANTY, INTERVIEW ROOM	4	04/01/2024	10/31/2026

Payment Details

Apr 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
True Up/Servers	50478	INTERVIEW ROOM BUNDLE - 2 CAMERA, 4 ROOM TRUE UP	1	\$10,474.20	\$0.00	\$10,474.20
Year 1	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	8	\$14,427.94	\$0.00	\$14,427.94
Year 1	50114	INTERVIEW - CAMERA - COVERT SENSOR	4	\$669.57	\$0.00	\$669.57
Year 1	50118	INTERVIEW - MIC - WIRED (STANDARD MIC)	4	\$404.85	\$0.00	\$404.85
Year 1	50118	INTERVIEW - MIC - WIRED (STANDARD MIC)	4	\$404.85	\$0.00	\$404.85
Year 1	50218	INTERVIEW - CAMERA - COVERT MAIN UNIT	4	\$1,074.96	\$0.00	\$1,074.96
Year 1	50298	INTERVIEW - CAMERA - OVERT DOME	4	\$1,672.50	\$0.00	\$1,672.50
Year 1	50448	EXT WARRANTY, INTERVIEW ROOM	4	\$1,242.40	\$0.00	\$1,242.40
Year 1	73840	EVIDENCE.COM BASIC ACCESS LICENSE	1	\$273.26	\$0.00	\$273.26
Year 1	74059	INTERVIEW - ENCLOSURE - MOTION SENSOR	4	\$423.34	\$0.00	\$423.34
Year 1	85170	INTERVIEW - SERVICE - STANDARD INSTALL AND SETUP (PER ROOM)	4	\$6,816.66	\$0.00	\$6,816.66
Total				\$37,884.53	\$0.00	\$37,884.53

Oct 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	8	\$7,213.97	\$0.00	\$7,213.97
Year 2	50114	INTERVIEW - CAMERA - COVERT SENSOR	4	\$334.78	\$0.00	\$334.78
Year 2	50118	INTERVIEW - MIC - WIRED (STANDARD MIC)	4	\$202.42	\$0.00	\$202.42
Year 2	50118	INTERVIEW - MIC - WIRED (STANDARD MIC)	4	\$202.42	\$0.00	\$202.42
Year 2	50218	INTERVIEW - CAMERA - COVERT MAIN UNIT	4	\$537.48	\$0.00	\$537.48
Year 2	50298	INTERVIEW - CAMERA - OVERT DOME	4	\$836.25	\$0.00	\$836.25
Year 2	50448	EXT WARRANTY, INTERVIEW ROOM	4	\$621.20	\$0.00	\$621.20
Year 2	73840	EVIDENCE.COM BASIC ACCESS LICENSE	1	\$136.63	\$0.00	\$136.63
Year 2	74059	INTERVIEW - ENCLOSURE - MOTION SENSOR	4	\$211.67	\$0.00	\$211.67
Year 2	85170	INTERVIEW - SERVICE - STANDARD INSTALL AND SETUP (PER ROOM)	4	\$3,408.33	\$0.00	\$3,408.33
Total				\$13,705.15	\$0.00	\$13,705.15

Oct 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	8	\$7,213.97	\$0.00	\$7,213.97
Year 3	50114	INTERVIEW - CAMERA - COVERT SENSOR	4	\$334.78	\$0.00	\$334.78
Year 3	50118	INTERVIEW - MIC - WIRED (STANDARD MIC)	4	\$202.42	\$0.00	\$202.42
Year 3	50118	INTERVIEW - MIC - WIRED (STANDARD MIC)	4	\$202.42	\$0.00	\$202.42
Year 3	50218	INTERVIEW - CAMERA - COVERT MAIN UNIT	4	\$537.48	\$0.00	\$537.48
Year 3	50298	INTERVIEW - CAMERA - OVERT DOME	4	\$836.25	\$0.00	\$836.25
Year 3	50448	EXT WARRANTY, INTERVIEW ROOM	4	\$621.20	\$0.00	\$621.20
Year 3	73840	EVIDENCE.COM BASIC ACCESS LICENSE	1	\$136.63	\$0.00	\$136.63
Year 3	74059	INTERVIEW - ENCLOSURE - MOTION SENSOR	4	\$211.67	\$0.00	\$211.67
Year 3	85170	INTERVIEW - SERVICE - STANDARD INSTALL AND SETUP (PER ROOM)	4	\$3,408.33	\$0.00	\$3,408.33
Total				\$13,705.15	\$0.00	\$13,705.15

Oct 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	8	\$7,213.96	\$0.00	\$7,213.96
Year 4	50114	INTERVIEW - CAMERA - COVERT SENSOR	4	\$334.79	\$0.00	\$334.79
Year 4	50118	INTERVIEW - MIC - WIRED (STANDARD MIC)	4	\$202.43	\$0.00	\$202.43
Year 4	50118	INTERVIEW - MIC - WIRED (STANDARD MIC)	4	\$202.43	\$0.00	\$202.43
Year 4	50218	INTERVIEW - CAMERA - COVERT MAIN UNIT	4	\$537.48	\$0.00	\$537.48
Year 4	50298	INTERVIEW - CAMERA - OVERT DOME	4	\$836.24	\$0.00	\$836.24
Year 4	50448	EXT WARRANTY, INTERVIEW ROOM	4	\$621.20	\$0.00	\$621.20
Year 4	73840	EVIDENCE.COM BASIC ACCESS LICENSE	1	\$136.62	\$0.00	\$136.62
Year 4	74059	INTERVIEW - ENCLOSURE - MOTION SENSOR	4	\$211.68	\$0.00	\$211.68
Year 4	85170	INTERVIEW - SERVICE - STANDARD INSTALL AND SETUP (PER ROOM)	4	\$3,408.32	\$0.00	\$3,408.32
Total				\$13,705.15	\$0.00	\$13,705.15

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

2/1/2023

