

Pro-Tec Design

TRUSTED SECURITY SOLUTIONS™

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Lexington Athletic Complex Video Surveillance - Milestone

The following proposal outlines the necessary items for the installation of an IP video surveillance system utilizing Milestone Arcus software with an NVR and nine (9) Axis outdoor rated cameras with infrared illumination for low to no light conditions.

The Milestone/Axis solution is what is mainly used by City organizations throughout the metro area and both companies are the leader and most popular in their respective fields (video software and video hardware).

The Milestone software is the most flexible software used today and can be viewed from any web browser on any workstation on the network as well as from any droid or iOS device (iPhone or iPad) on the network. It also comes with a 3 year software support agreement.

The Axis cameras will have the ability to produce camera images of HD quality (1.3 megapixels) which is 4 times greater than analog video can produce and have an 11 year meantime before failure rate which is the longest in the industry.

All pricing follows State Contract S-813(5) guidelines where applicable.

QUOTE

Date	Quote Valid For
04/13/14	30 days

Quote #	Rep	Terms
PTDQ10163	Tim Ferrian	Net 30 days

Line	Qty	Description	Unit Price	Ext. Price
1		Hardware		
2	1	Husky M30, 10 CHANNELS, WORKSTATION CHASSIS, i5 CPU, 4GB RAM, 2x1TB HDD	\$2,599.35	\$2,599.35
3	900	CABLE, CAT 5E CMP PLENUM 24AWG 4PR YELLOW POP-BOX, PER FOOT	\$0.23	\$207.00
4	9	COMPACT, DAY/NIGHT FIXED MINI DOME IN A VANDAL-RESISTANT CASING FOR OUTDOOR OR INDOOR INSTALLATION. FIXED LENS AND BUILT-IN IR ILLUMINATION. MULTIPLE, INDIVIDUALLY CONFIGURABLE H.264 AND MOTION JPEG STREAMS; MAX HDTV 720P OR 1 MP RESOLUTION AT 30 FPS. MEMORY CARD SLOT FOR OPTIONAL LOCAL VIDEO STORAGE. VIDEO MOTION DETECTION, ACTIVE TAMPERING ALARM AND I/O FOR ALARM/EVENT HANDLING. COMES WITH A 2 M (6.6 FT.) NETWORK CABLE AND IS POWERED USING POWER OVER ETHERNET. MIDSPAN NOT INCLUDED.	\$541.34	\$4,872.06
5	9	MISC. MATERIALS, CONNECTORS, ETC.	\$13.20	\$118.80
6	1	WARRANTY & SUPPORT (1 YEAR)	\$160.00	\$160.00

7	1	SHIPPING	\$100.00	\$100.00
8		SubTotal		\$8,057.21
9				
10		Implementation & Technical Services		
11	2	ENGINEERING SERVICES - SYSTEM DESIGN & DOCUMENTATION	\$86.16	\$172.32
12	4	PROJECT MANAGER - LABOR & MATERIAL SCHEDULING & COORDINATION	\$86.16	\$344.64
13	30	SYSTEMS IMPLEMENTATION SPECIALIST II	\$86.16	\$2,584.80
14		SubTotal		\$3,101.76

Total \$11,158.97

All applicable sales tax has been included.

Statement of Work

1. Pro-Tec Design will provide, install, connect and verify correct operation for nine (9) cameras at the Athletic Complex in the locations identified on the floor plan provided.
2. All pricing follows State Contract S-813(5) guidelines where applicable.
3. PTD to provide 1 year warranty on parts and labor.

Exclusions

1. City of Blaine to provide 110VAC (outlet) for powering the video equipment.
2. City of Blaine to provide network switches with PoE for powering the cameras and providing connectivity to the cameras and NVR.
3. Conduit pathways to cameras provided by others.

Thank you again for giving me the opportunity to provide you with this information. If you should need any further clarification or assistance, don't hesitate to contact me! To proceed with the proposal, please sign the Proposal Acceptance portion of the proposal and return to me.

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GENERAL NOTES

1. Pricing is based on the work scope and drawings provided to Pro-Tec Design.
2. 110 VAC is PROVIDED by Others unless otherwise specified.
3. Pricing assumes any existing equipment to be re-used is in good operational order. Additional time and material to repair existing equipment is outside this scope of work.
4. Pricing assumes any existing equipment to be re-used is fully compatible with new equipment in this work scope.

PROPOSAL ACCEPTANCE

Lexington Athletic Complex Video Surveillance -

City of Blaine

Mike Ulrich
10801 Town Square Dr
Blaine, MN 55449

City of Blaine

Printed Name and Title: _____

Signature: _____ Date: _____

PO# / Reference # (optional): _____

Pro-Tec Design, Inc.

Printed Name and Title: _____ *Tim Ferrian* _____ *Director of Sales & Marketing*

Signature:  _____ Date: _____

Pro-Tec Design, Inc.

Standard Terms and Conditions

1. No liquidated damages will be due.
2. Protection of our work in place is not Pro-Tec Design's responsibility.
3. We will dispose of debris created by our work into Owner-furnished trash bins or container at the site.
4. We do not accept back charges that have not been previously agreed to by us in writing.
5. Late payments will bear interest at the standard prevailing commercial rate.
6. Unless otherwise specified, you will be billed for 30% of the project total immediately after the receipt of an order (ARO). Prompt payment is required to order parts and cover other costs associated with project start-up.
7. We shall then be paid monthly progress payments for agreed upon milestones on or before the 18th day of each month for the value of our work in place plus materials and equipment designed, manufactured, or suitably stored on or off site by us, including any taxes required by law. All invoices shall be paid "Net 30" to ensure uninterrupted performance of work. Final payment is due 30 days following the completion of the project punchlist.
8. No provisions of this Proposal/Contract shall serve to void our rights under Mechanics' Lien Laws.
9. Nothing in this Proposal/Contract shall be construed to require us to continue performance of work if we do not receive timely payment for properly performed work and suitably stored materials.
10. We retain title to all equipment until installation is complete and reserve the right to retake possession of the same or any part thereof at your cost if default is made by you in any payment.
11. You shall furnish and make available to us at the site reasonable storage and parking facilities, and convenient delivery access to our work.
12. You shall provide uncluttered and safe access for us to perform our work.
13. The schedule of any other contractors involved in this project shall be made in consultation with us, and unless otherwise agreed to, shall provide time for us to perform our work on a 8-hour day, 40-hour week basis. This Proposal/Contract does not include provision for our being required to perform overtime work for any reasons unless otherwise stated. An additional charge to the contract shall be made for any mutually agreed upon overtime.
14. We are not responsible for delays or defaults that are occasioned by causes of any kind beyond our control, including but not limited to delays or defaults of Architects, the Owner, the Contractor, any Subcontractors, other third parties, civil disorders, labor disputes, and Acts of God. We shall be entitled to equitable adjustment for delays caused by any Architect, Engineer, Contractor, or Owner.
15. If any drawings, illustrations, or descriptive matter are furnished with this Proposal/Contract, they are approximate and submitted only to show the general style, arrangement, and dimensions of equipment offered. Final as-built drawings and specifications will be provided to the owner at project completion.
16. THERE ARE NO WARRANTIES THAT EXTEND BEYOND PRO-TEC DESIGN'S STATED SPECIFICATIONS, AND ALL IMPLIED AND EXPRESS WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE ARE EXCLUDED.
17. The Owner shall purchase and maintain all-risk builder's risk insurance upon the full value of the entire work including materials delivered to the job site, which shall include the interests of Pro-Tec Design.
18. In case of dispute, the prevailing party shall be awarded reasonable attorney's fees.
19. This Proposal/Contract, including the provisions printed above and any specifications or other provisions attached hereto, when accepted by you and Pro-Tec Design shall constitute the Contract between us, and all prior representations or agreements not incorporated herein are superseded.
20. All work to be done during standard business hours, Monday through Friday unless otherwise noted or at a schedule that Pro-Tec Design believes will provide the most project continuity.
21. Pro-Tec Design will warranty the labor and materials covered under this quotation for one year from the date of substantial completion provided the Owner is current in their payments to Pro-Tec Design, Inc. Accounts that are not current shall not receive warranty work until said accounts are made current. Pro-Tec Design will respond during normal business hours Monday through Friday. Weekends, Holidays and after hours warranty support will be billable at standard overtime rates. Warranty does not include replacement or repair of equipment damaged by; Misuse, Over or Under Voltage, or "Acts of God" such as lightning or other weather related incidents. Warranty only covers the repair or replacement of any parts supplied by Pro-Tec and any labor and travel to and from the site to execute said repairs for one (1) year from the date the Owner has beneficial use of the system. No warranty is extended to not in contract (NIC) equipment. NIC equipment is defined as any equipment not supplied by Pro-Tec or existing equipment that is re-used. The troubleshooting, repair or replacement of NIC equipment will be provided by Pro-Tec at a time and materials basis.
22. Customer agrees that during the term of this contract and for two years following termination, they will not directly or indirectly solicit for hire nor contract for services any employee or contractor who performs services hereunder without Pro-Tec Design's written consent
23. The design and/or intent of the items listed in this system specification is considered intellectual property and owned by Pro-Tec Design and will not be disclosed to any party other than those intended by Pro-Tec Design, except as required by law. Impermissible disclosure of this design/intent will subject the proprietor to Consultant Fees equivalent of the above listed design/build quotation. All materials are guaranteed to be as specified. Any alterations or deviation written or verbal from the above specifications involving extra costs will be executed and will become an extra charge over and beyond the above quotation.
24. This proposal and any documents associated with it supersede any prior verbal or written information provided.
25. Pro-Tec Design is not an insurer of Customer's risks and exposures. Pro-Tec shall not be liable for any failure to perform under this Agreement due to any "Act of God," "Force Majeure," or of an other cause beyond Pro-Tec Design's control. Pro-Tec Design shall not be liable for any loss or damage caused in whole or in part from negligence, fault, or wrongful act of Customer or of any third persons or parties. Services provided under this Agreement are for the sole benefit of the Customer and no rights are, or may be, conferred on any other party as a third-party beneficiary, by transfer or assignment, or otherwise. Pro-Tec Design's total liability is limited to the contract price; as matter of law, this limitation does not apply to fraud, willful injury, or willful violation of the law.