



June 24, 2013

Mr. Clark Arneson
City of Blaine
10801 Town Square Drive NE
Blaine, MN 55449

**RE: APPROVAL OF 2014 NORTH METRO TELECOMMUNICATIONS
COMMISSION BUDGET**

Dear Clark:

Enclosed, please find for the council's review and approval the 2014 North Metro Telecommunications Commission Budget.

The Commission's operating budget for 2014 is proposed at \$1,104,001. This number represents an \$37,558 (3.5%) increase over last year's operating budget. The increase is due to an "up to" 2% increase for North Metro TV staff, an increase in benefits to reflect the benefits paid by the Member Cities to their employees for 2014, the addition of a 20 hour per week public access assistant, and money for an upgrade and redesign of the website. The remainder of the budget remains at the 2013 levels.

Budgeted capital costs for 2014 are \$6,855 lower than in 2013. Several video systems must be replaced/upgraded. All equipment purchases will maintain the integrity and safety of the current systems, while moving North Metro TV toward a tapeless and HD environment. The capital budget totals \$439,638. This number also covers routine computer/software upgrades, repair and resurfacing of the parking lot, and the bond payment for the building (\$185,638).

Franchise fees paid back to the Member Cities are budgeted at \$320,000. This is \$35,000 (12.3%) higher than last year's franchise fee payment.

Recommendation: That the Member Cities approve the 2014 Commission Budget as recommended by the Telecommunications Commission and the Operations Committee.

The Joint Powers Agreement states, "submitted budgets shall be deemed approved by a Member City unless, prior to October 15 preceding the effective date of the proposed budget, the Member City gives notice in writing to the Commission that it is withdrawing from the Commission."

I want to thank the Commission directors, staff, and the Operations Committee for their efforts in preparing these budgets. If you have any questions about either budget please consult with your Commission director or City Administrator.

I look forward to working with all parties, throughout the remainder of 2013, toward reaching the full potential of North Metro TV and to increase both the quality and quantity of community programming and services in 2014.

Sincerely,

A handwritten signature in cursive script that reads "Jeanne M. Mason". The signature is written in black ink and is positioned above the typed name and title.

Jeanne Mason
Chair, North Metro Telecommunications Commission

Enc.

2014 North Metro Telecommunications Commission Budget Talking Points

Overall Organizational Goals

- To participate in national and local legislative and legal challenges to protect local franchising and funding for community television for future franchises.
- To prepare for the franchise renewal process by developing strategies and building financial reserves.
- To meet the growing needs and demands of public access producers by expanding facility availability through the addition of a 20 hour per week assistant.
- To upgrade the website to a more user friendly source for local, HD, video-on-demand programming that can be viewed using any device.
- To balance the integrity of the production equipment and the productivity of staff and the public, with the financial needs of the Cities.
- To replace equipment, when required, with HD capable tools for producing higher quality programming that can be immediately showcased via the website. HD programming will also improve the look of current public access channels.
- Continue to provide program playback and channel management services, computer and video equipment maintenance and consulting services, internet streaming services for city meetings, program production and event coverage services, and public access to television production for our cities, schools and general public.

Estimated Fund Balance/Revenues/Expenses

- The beginning fund balances for 2014 are estimates based on previous allocations, planned spending for 2013, and estimated income.
- Estimated revenues include: Franchise fees based on the actual first quarter franchise fee payment. PEG fees are based on the actual first quarter PEG fee payment. Because of a franchise fee review settlement with Comcast, PEG funding through 2017 is no longer threatened by recent FCC orders. Other income includes dub fees, sponsorship spots, production services, and \$123,339 withdrawal from the equipment reserves. Interest income is estimated based on the first quarter interest earnings of this year.
- Estimated expenditures include the operating expenses, capital expenses, and the franchise fee payment to the cities. Franchise fees back to cities are budgeted at \$320,000. This is \$35,000 more than the previous year, a 12.3% increase.
- The year end fund balances include:
 - The **Operating reserve** at 25% of the operating budget.
 - **Accrued vacation, sick and comp** time. The total value of owed vacation, sick, and comp time to employees.

- The **Capital equipment fund** has traditionally been used as a savings account for major equipment system upgrades. However, the cost to upgrade all of our major equipment systems to HD will need to be accomplished at one time, could cost between 1.5 and 2.5 million dollars, and will require bonding. As such, the capital equipment fund has been spent down, and is now intended for emergency replacement of unplanned equipment failures.
- The **truck replacement fund** is to replace the production truck. The current truck is twelve years old. It may need to be replaced in the next few years. The cost of replacement is 175,000-185,000.
- The **building repair fund** is to cover major costs related to the building such as windows, roof, furnace, AC replacement and painting, carpet replacement etc.
- The **bond reserve** is an amount required by our bond resolution, intended to be the final payment of the bond.
- The **franchise renewal fund** is a reserve fund for the NMTC's upcoming franchise renewal process. Franchise renewal can be very expensive, with the informal negotiation process costing approximately \$200,000 across a three year period. Moving to a formal negotiation process is more expensive. These costs include needs assessments, consulting, and legal fees.

Budget

- The recommended operating budget for the organization totals \$1,104,001. This number represents a \$37,558 (3.5%) increase over last year's operating budget. The increase can be attributed to salary and benefit increases, the addition of a part-time public access assistant, increased funding for conference attendance, and a website upgrade. There is no increase to any other part of the operating budget.
- Budgeted equipment purchases for 2014 are \$6,855 less than in 2013. The major purchases include motion graphics and replay equipment for the truck, energy efficient LED lights for the studio, HD camera equipment for staff and public departments, master control CG and server upgrades, and a ULive remote video transmission system that can be used to go live over our channels from any location. All equipment purchases will maintain the integrity and safety of our current equipment systems, while moving us toward our goal of a tapeless and HD environment. The capital budget also includes routine computer/software upgrades, parking lot repairs, and the building bond payment of \$185,638. The capital equipment budget totals \$439,638. A little over half of the equipment will be paid for by drawing upon reserves.
- Franchise fees paid to the cities are budgeted at \$320,000. This is a \$35,000 (12.3%) increase over last year's franchise fee payment.

Closing Points

- We have created a thriving and dynamic service for our cities, schools, producers, and viewers. Through program playback and channel management, internet streaming of city meetings, computer and network consulting, video equipment consulting, and video production services, our cities are seeing real benefits from their investment of franchise fees and PEG fees. Our cable subscribers are benefiting from this investment with educational opportunities, and varied, informative and interesting programming regarding their communities.
- We are taking important steps to remain relevant in a media viewing world that expects high quality programming provided in a format that can be utilized on any device.
- We are expanding services to meet the needs of our local producers.
- PEG fee increases are tied to the previous year's consumer price index average, which was 1.7%. The PEG fee could increase by five cents from 3.16 per subscriber per month to 3.21, if the Commission wishes.

North Metro Telecommunications Commission
2014 FINANCIAL SUMMARY
Estimated Fund Balances/Revenues/Expenditures.

BEGINNING FUND BALANCES

Operating Reserve	\$266,611
Accrued Vac, Sick, Comp	\$120,866
Capital Equip. Fund	\$369,556
Truck Replacement Fund	\$103,000
Bldg Repair Reserve	\$120,000
Franchise Renewal Fund	\$199,192
Bond Reserve	\$84,000

TOTAL: \$1,263,225

ESTIMATED REVENUES

Franchise Fees	\$1,015,000
PEG Fees	\$710,000
Other Income	\$138,339
Interest Income	\$300

TOTAL: \$1,863,639

ESTIMATED EXPENDITURES

Operating Expenses	\$1,104,001
Capital Expenses	\$439,638
Franchise Fees Back to Cities	\$320,000

TOTAL: \$1,863,639

YEAR END FUND BALANCES

		Increase(Decrease)
Operating Reserve	\$277,158	\$10,547
Accrued Vac, Sick, Comp	\$120,866	\$0
Capital Equip. Fund	\$246,217	-\$123,339
Truck Replacement Fund	\$103,000	\$0
Bldg Repair Reserve	\$120,000	\$0
Franchise Renewal Fund	\$199,192	\$0
Bond Reserve	\$84,000	\$0

TOTAL: \$1,150,433 -\$112,792

North Metro Telecommunications Commission

Budget Line Item Supporting Information

Personnel

- An up to 2% salary increase was budgeted.
- A part-time (20 hours per week) public access assistant position was added at \$10.70 per hour with a raise to \$11.00 at six months. This will expand hours available to the public by up to 20 hours per week, including Saturdays.
- The temporary, part-time production assistant positions earn up to \$420 per month (up to 42 hours per month at \$10 per hour) and are not eligible for health benefits or PERA. Payroll taxes apply. The part-time budget was increase by 2%.

Benefits

- The NMTC employee benefits package is based on the benefits packages offered by the Member Cities to their employees.
- The NMTC's contribution to PERA is not expected to increase in 2014.

Administrative Expenses

- Budgeted administrative expenses are \$9,500 higher than 2013. The NATOA conference will be held in St. Paul in 2014, and attendance could be valuable with franchise renewal just around the corner. The largest part of the increase is for a complete website upgrade and redesign.
- Tuition and training expenses comply with the revised employee handbook designating \$500 per employee per year for training purposes and to cover the expenses for IT staff's Microsoft and SCALA certification classes.

Production Expenses

- Production expenses remain at the 2013 level.
- Advertising/Marketing line item includes billboards, flyers, posters, cable spots, t-shirts, and other marketing incentives.
- The annual volunteer award ceremony, video production supplies, intern stipends, blank DVDs and videotape, production vehicle costs, and video equipment parts and maintenance are included under production costs.

Office Expenses

- Overall, office expenses remain at the 2013 level.
- Building maintenance includes the furnace/AC maintenance contract, lawn care, snow removal, carpet and window cleaning, fire inspection, and probable landscaping and building mechanical services.
- Building utilities include sewer, water, gas, and electric.

- Insurance includes all property, liability, crime, volunteer, vehicle, and monument sign coverage.
- Office supply line item includes all office supplies, and maintenance contracts on printers and copiers.
- Telephone/Internet/Web Hosting costs reflect website maintenance contract, telephone costs, the annual phone software upgrade, and costs associated with video streaming and video on demand services.
- Postage and subscriptions covers the cost of mailing dubs, equipment for contract maintenance, magazines, newspapers, and other postage for the NMTC.
- Property tax is for the recycling assessment.
- The Commission no longer utilizes the Senior Community Service Employment program for our cleaning service. As such, funds for a cleaning service are included.

Capital Expenditures

- The 2014 capital budget includes motion graphics and replay equipment for the truck, energy efficient LED lights for the studio, HD camera equipment for staff and public departments, master control CG and server upgrades, and a ULive remote video transmission system. All equipment purchases are SD/HD capable and are necessary to meet our goals of maintaining the integrity and safety of our equipment, and moving to a tapeless, HD environment.
- Office equipment includes routine computer and software upgrades for office computers.
- The parking lot is cracking and needs to be repaired, resurfaced, and repainted.
- The building bond payment is included under capital expenditures, and represents \$185,638 of the capital budget.

Summary

- Operating expenses have been budgeted \$37,558 higher than in 2013. The increase can be attributed to a 2% salary increase, benefit allotment increase, the addition of a 20 hour per week part-time assistant position, the expectation that there will be heightened interest in attending the NATOA conference, and for a redesign of the website to make access to programs easier, and to make HD programs available to viewers on-demand. This is a 3.5% increase over the 2013 operating budget.
- The capital equipment budget is \$6,855 less than in 2013. All purchases will replace or supplement current equipment and move us toward the HD format. Money has been budgeted for parking lot repairs and a \$3,200 increase in the building bond payment. A little over half of the equipment expenditures will be paid for by drawing upon the equipment reserves.
- The total budget is \$30,703 higher than the 2013 budget, a 2% increase.

2014 North Metro Telecommunications Commission Budget

	2012 ACTUAL	2013 BUDGET		2014 BUDGET	Dpt.01	Dpt.02	NOTES
		Budget	April Act.				
PERSONNEL							
Administrative (02)							
Director Meeting Per Diem	3,300	5,940	630	3,780	0%	100%	7 per month @ \$45
Executive Director (1) FT	68,453	69,821	21,485	71,217	0%	100%	Heidi Armon
Admin. Assn/IT Engineer (1) FT	28,413	28,983	8,918	29,563	0%	50%	Rose Valez
Overtime Pay	0	0	0	0	0%	100%	
Accrued Vac/Sick/Comp	0	0	0	0	0%	100%	Up to a 2% COLA increase
Sub Total:	100,166	104,744	31,033	104,560			
Production (01)							
IT Engineer/ Administrative Asst.	28,413	28,983	8,918	29,563	50%	0%	Rose Valez
Video Engineer (1) FT	56,826	57,966	17,837	59,125	100%	0%	Richard Kocinski
Sports Director (1) FT	51,085	52,111	16,032	53,153	100%	0%	Kenton Kipp
News Director (1) FT	51,085	52,111	16,032	53,153	100%	0%	Danika Klyve
Programming Coord. (1) FT	46,696	47,621	14,650	48,573	100%	0%	Michele Silvester
Ed./Special Projects Coord. (1) FT	46,696	47,621	14,650	48,573	100%	0%	T.J. Tronson
Outreach Coord. (1) FT	46,696	47,621	14,650	48,573	100%	0%	Damian Kusslian
Sports Producer (1) FT	42,037	42,877	13,190	43,734	100%	0%	Matt Waldron
News Producer (1) FT	42,037	42,877	13,190	43,734	100%	0%	Ben Hayle
Studio Manager (1) FT	41,576	42,877	13,190	43,734	100%	0%	Eric Houston
Part-Time Assistants	44,001	46,818	16,701	47,754	100%	0%	9 assts. @ \$425 per month
Part-Time Studio Assistant	0	0	0	11,500	100%	0%	New position, expanded public hours
Accrued Vacation/Sick/Comp	0	0	0	0	100%	0%	
Sub Total:	497,148	509,483	159,040	531,169			Up to a 2% COLA increase
PERSONNEL TOTAL:	597,314	614,227	190,073	635,729			

2014 North Metro Telecommunications Commission Budget

	2012 ACTUAL	2013 BUDGET		2014 BUDGET	Dpt. 01	Dpt. 02	NOTES
		Budget	April Act.				
BENEFITS							
Administrative (02)							
FICA	7,246	6,495	2,231	6,249	0%	100%	6.2% of gross wages
Medicare	7,023	1,519	2,204	1,462	0%	100%	1.45% of gross wages
PERA	22,441	7,594	7,192	7,307	0%	100%	7.25% of FT gross wages
Workers Compensation	1,380	493	1,381	23,400	0%	100%	Health/Dental/STD, LTD, ADD
Electronic Filing Charges	257	300	92	474	0%	100%	.47% of gross wages
Sub Total:	38,347	39,201	13,100	39,492			
Production (01)							
FICA	36,850	31,588	11,449	32,933	100%	0%	6.2% of gross wages
Medicare	32,853	7,388	10,320	7,702	100%	0%	1.45% of gross wages
PERA	100,888	33,544	33,772	35,048	100%	0%	7.25% of FT gross wages
Workers Compensation	1,705	2,395	1,468	105,300	100%	0%	Health/Dental/STD, LTD, ADD
Electronic Filing Charges	481	300	92	2,497	100%	0%	.47% of gross wages
Sub Total:	172,777	177,815	57,101	184,080			
BENEFITS TOTAL:	211,124	217,016	70,201	223,572			

*Benefits package = based on cities
\$975 per employee/per month

2014 North Metro Telecommunications Commission Budget

	2012	2013		2014	Dpt. 01		Dpt. 02		NOTES
	ACTUAL	Budget	April Act.	BUDGET					
ADMINISTRATIVE EXPENSES									
Audit: Commission	10,703	11,000	8,400	11,500	0%	100%			Annual audit of Commission finances
Audit: Company	0	0	0	0	0%	100%			Audit of Comcast FF payment accuracy
Conferences	495	2,000	289	4,000	0%	100%			NATOA conf. in St. Paul in 2014
Consultants	0	3,000	0	15,000	0%	100%			Website upgrade/redesign
General/Special Meeting Expenses	2,900	3,000	796	3,000	0%	100%			General
Government/Legislative Affairs	0	5,000	0	0	0%	100%			
Legal Fees	42,179	35,000	19,580	35,000	0%	100%			NATOA, ACM, Sams Club, Arts Alliance
Membership Dues	4,582	6,000	1,750	6,000	0%	100%			
Mileage Reimbursement	1,169	2,500	593	2,500	0%	100%			
Personnel Recruitment	0	0	0	0	0%	100%			
Tuition and Training	90	7,500	3,395	7,500	0%	100%			IT Cert./Equipment & software usage
Contingency Expenses	0	0	0	0	0%	100%			
ADMINISTRATIVE EX. TOTAL:	62,118	75,000	34,803	84,500					
PRODUCTION EXPENSES									
Advertising/Marketing	7,904	10,000	604	10,000	100%	0%			Cable spots, rate cards, flyers, supplies
Awards Ceremony/ Entry Fees	6,473	6,500	370	6,500	100%	0%			Trophies, Entry Fees, Ceremony
Bulbs/Batteries/Other Prod. Costs	3,531	4,000	768	4,000	100%	0%			Bulbs, Camera Batt. Duct tape
Interns	7,005	8,000	1,000	8,000	100%	0%			\$500 stipend for 100 hours of work for 16 Prod. Van & fleet vehicles
Truck/Fleet Vehicle Gas/Oil	4,291	4,500	987	4,500	100%	0%			Prod. Van & fleet vehicles
Truck/Fleet Vehicle Maint/Lic.	3,032	3,000	601	3,000	100%	0%			Parts and Maintenance for video equip.
Video Equipment/Parts/Maint.	7,284	10,000	3,592	10,000	100%	0%			DV, DVCPro, DVD
DVDs/Video Tape	6,738	7,000	656	7,000	100%	0%			
PRODUCTION EX. TOTAL:	46,258	53,000	8,578	53,000					

2014

North Metro Telecommunications Commission Budget

	2012	2013		2014	Dpt. 01	Dpt. 02	NOTES
	ACTUAL	Budget	April Act.	BUDGET			
OFFICE EXPENSES							
Building Maintenance	13,083	22,500	2,684	22,500	50%	50%	Bldg & Prop./Fire Insp./Furn. Contract
Building Security	780	600	126	700	50%	50%	
Building Utilities	21,001	25,000	7,846	25,000	50%	50%	Sewer, Water, Gas & Electric
Insurance	10,946	15,000	13,452	15,000	50%	50%	Liability/property/vehicle/volunteer
Office Supp./Office Equip. Maint.	14,901	16,500	4,694	16,500	50%	50%	Copier & Fax maint. contracts, Supplies
Phone/Internet Service/Web Hosting	16,770	17,000	4,357	17,000	50%	50%	Streaming for 2 channels and VOD
Postage/Subscriptions	2,360	4,000	1,463	4,000	50%	50%	Local papers, dub/package postage
Property Tax	389	600	389	500	50%	50%	Recycling assessment
Trash/Recycling/Janitorial	1,954	6,000	778	6,000	50%	50%	
OFFICE EXPENSES TOTAL:	82,184	107,200	35,789	107,200			
OPERATIONS TOTAL:	998,998	1,066,443	339,444	1,104,001			
CAPITAL EXPENDITURES							
Video Equipment	72,288	217,000	47,516	234,000	100%	0%	HD Cameras, MC upgrades, studio lights
Computer/Office Equipment	20,143	17,000	9,466	17,000	50%	50%	encoder, office systems
Vehicles	0	30,000	31,914	0	100%	0%	
Building Expenditures	0	0	0	3,000	0%	100%	Lot resealing, crack repair
Bond Payment	149,883	182,493	0	185,638	0%	100%	
CAPITAL EXP. TOTAL:	242,314	446,493	88,896	439,638			
GRAND TOTAL:	1,241,312	1,512,936	428,340	1,543,639			

Equipment Purchase Plan 2014

Equipment Location	Recommended New Equipment	Est. Cost For Each	Quantity	Total Cost
Production Truck	Switcher Contract	\$ 2,000.00	1	\$ 2,000.00
	Ross Xpressions (HD/SD) Motion Graphics sys.	\$ 50,000.00	1	\$ 50,000.00
	Grass Valley K2 Dyno Upgrade	\$ 22,000.00	1	\$ 22,000.00
			Sub Total:	\$ 74,000.00
Studio A	Rosco 4C MIRO Cubes LED Key lights	\$ 1,250.00	13	\$ 16,250.00
	Flatscreen Monitor/stand	\$ 1,100.00	1	\$ 1,100.00
	Audio monitors, amp, cables	\$ 1,350.00	2	\$ 2,700.00
			Sub Total:	\$ 20,050.00
Staff Portable	News Dept. HPX 255 HD Camera, cards	\$ 8,800.00	1	\$ 8,800.00
	T.J. Dept. DSLR Camera, lens, accessories	\$ 4,081.00	1	\$ 4,081.00
	T.J. Dept. Go Pro, memory card	\$ 500.00	1	\$ 500.00
	T.J. Steadyicam, stabilization system	\$ 3,500.00	1	\$ 3,500.00
	Promo, Zeiss Compact Prime 50mm EF Mount	\$ 4,000.00	1	\$ 4,000.00
	Promo, Camera Crane, vertical brake, softbox	\$ 520.00	1	\$ 520.00
	Promo, Swing Away Matte Box	\$ 600.00	1	\$ 600.00
			Sub Total:	\$ 22,001.00
Public Portable	Panasonic AG-HMC150p Camera	\$ 3,000.00	3	\$ 9,000.00
	Manfrotto 504HD Tripod	\$ 1,200.00	3	\$ 3,600.00
	Sennheiser ME66 Shotgun Mic Kits	\$ 900.00	3	\$ 2,700.00
	Camera Bags	\$ 200.00	3	\$ 600.00
	Arri Light Kit/Accessories	\$ 3,900.00	1	\$ 3,900.00
			Sub Total:	\$ 19,800.00
Public Editing				
			Sub Total:	\$ -
Staff Editing	Sports Suite: SD/HD Monitor	\$ 2,425.00	1	\$ 2,425.00
			Sub Total:	\$ 2,425.00
Master Control	Tightrope Maintenance Contract	\$ 9,560.00	1	\$ 9,560.00
	Trade in SXLE for an SX2	\$ 8,675.00	1	\$ 8,675.00
	Trade in Carousel Player 14	\$ 4,500.00	1	\$ 4,500.00
	Trade in Carousel Player 15	\$ 4,500.00	1	\$ 4,500.00
			Sub Total:	\$ 27,235.00
Miscellaneous	Mics, batteries, filters, lighting accessories headsets, gels, frames, stands,	\$ 17,000.00	1	\$ 17,000.00
	Sign Upgrade, full color, remotely controllable	\$ 15,900.00	1	\$ 15,900.00
	Ulive Remote Video Transmission System	\$ 20,000.00	1	\$ 20,000.00
			Sub Total:	\$ 52,900.00
	Equipment Total:	\$ 218,411.00		
	Tax:	\$ 15,561.78		
	Total:	\$ 233,972.78		

NORTH METRO FRANCHISE FEE HISTORY

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Blaine	\$ 242,213.25	\$ 252,173.49	\$ 263,763.93	\$ 279,208.95	\$ 319,025.00	\$ 372,357.22	\$ 419,605.63	\$ 451,142.07	\$ 489,867.99	\$ 489,867.99	\$ 507,790.06	\$ 503,339.13	\$ 533,294.81
Centerville	\$ 17,345.71	\$ 17,184.79	\$ 17,019.97	\$ 17,335.34	\$ 20,586.00	\$ 24,471.73	\$ 27,709.99	\$ 30,394.00	\$ 33,396.69	\$ 33,396.69	\$ 34,466.27	\$ 32,296.67	\$ 33,949.63
Circle Pines	\$ 23,186.10	\$ 24,092.12	\$ 24,038.71	\$ 26,111.31	\$ 32,761.00	\$ 37,791.19	\$ 42,127.90	\$ 44,077.04	\$ 48,214.82	\$ 48,214.82	\$ 51,160.77	\$ 51,388.95	\$ 52,777.06
Ham Lake	\$ 54,343.20	\$ 56,344.93	\$ 58,094.40	\$ 61,562.41	\$ 72,454.00	\$ 89,622.56	\$ 101,055.23	\$ 110,300.91	\$ 120,788.01	\$ 120,788.01	\$ 126,979.69	\$ 131,446.66	\$ 139,834.48
Lexington	\$ 11,755.98	\$ 12,282.80	\$ 12,215.15	\$ 12,467.38	\$ 13,358.00	\$ 14,226.57	\$ 15,843.48	\$ 16,149.47	\$ 17,332.08	\$ 17,332.08	\$ 17,229.92	\$ 16,913.54	\$ 17,630.79
Lino Lakes	\$ 74,721.90	\$ 78,960.89	\$ 78,388.13	\$ 78,656.36	\$ 91,430.00	\$ 108,733.61	\$ 124,734.06	\$ 138,088.24	\$ 154,839.41	\$ 154,839.41	\$ 164,197.27	\$ 164,334.42	\$ 170,600.73
Spring Lake Park	\$ 40,406.47	\$ 40,692.02	\$ 41,874.85	\$ 41,883.42	\$ 45,333.00	\$ 48,737.21	\$ 52,724.02	\$ 55,191.43	\$ 58,168.63	\$ 58,168.63	\$ 57,343.08	\$ 58,600.64	\$ 61,520.23
Total Franchise Fee:	\$ 463,972.61	\$ 481,731.04	\$ 495,385.14	\$ 517,225.17	\$ 594,947.00	\$ 695,940.09	\$ 783,800.31	\$ 845,343.16	\$ 922,607.63	\$ 930,414.06	\$ 959,167.06	\$ 958,320.01	\$ 1,009,607.73
Increase Over Past Year	\$ -	\$ 17,758.43	\$ 13,654.10	\$ 21,840.03	\$ 77,721.83	\$ 100,993.09	\$ 87,860.22	\$ 61,542.85	\$ 77,264.47	\$ 7,806.43	\$ 28,753.00	\$ (847.05)	\$ 51,287.72
Budget/Other:	\$ 272,478.00	\$ 466,177.00	\$ 358,410.00	\$ 420,319.00	\$ 474,719.00	\$ 522,855.00	\$ 583,800.31	\$ 645,343.16	\$ 722,607.63	\$ 595,029.06	\$ 620,851.06	\$ 673,600.01	\$ 724,608.00
Back to Cities:	\$ 191,494.61	\$ 15,554.04	\$ 136,975.14	\$ 96,906.17	\$ 120,228.00	\$ 173,085.09	\$ 200,000.00	\$ 200,000.00	\$ 200,000.00	\$ 335,385.00	\$ 338,316.00	\$ 284,720.00	\$ 284,999.73

SUBSCRIBER GROWTH
 (Based on Comcast Figures)

YEAR	# OF PAYING & NON-PAYING SUBS. AT YEAR END	# SUB. INCREASE OVER PREVIOUS YEAR	% CHANGE
2012	19,654	175	0.90%
2011	19,479	-773	-3.82%
2010	20,252	-1,382	-6.40%
2009	21,634	913	4.40%
2008	20,721	363	1.78%
2007	20,358	-103	.50%-
2006	20,461	316	1.57%
2005	20,145	1,105	5.80%
2004	19,040	1,268	7.13%
2003	17,772	1,564	9.60%
2002	16,208	-860	5.0%-
2001	17,068	-2,053	11%-
2000	19,121	215	1.1%
1999	18,906	936	5.2%
1998	17,970	1,202	7.2%
1997	16,768	1,059	6.7%
1996	15,709	741	5.0%
1995	14,968	1,480	11.0%
1994	13,488	1,536	12.9%
1993	11,952	371	3.2%

City Benefits

City	2012	2013	2014
Blaine	\$930.00	\$960.00	\$990.00
Centerville	\$925.00	\$950.00	\$975.00
Circle Pines	\$920.00	\$945.00	\$975.00
Ham Lake	\$850.00	\$850.00	NA
Lexington	\$1,100.00	\$1,100.00	NA
Lino Lakes	\$1,148.00	NA	\$1,135.00
Spring Lake Park	\$1,157.40	NA	NA

2012 Average \$1,004.29